



Hiwin Technologies Corp. 2015 Q3 Investor Conference

Mr. Leo Liao
Associate Vice President
November 10, 2015



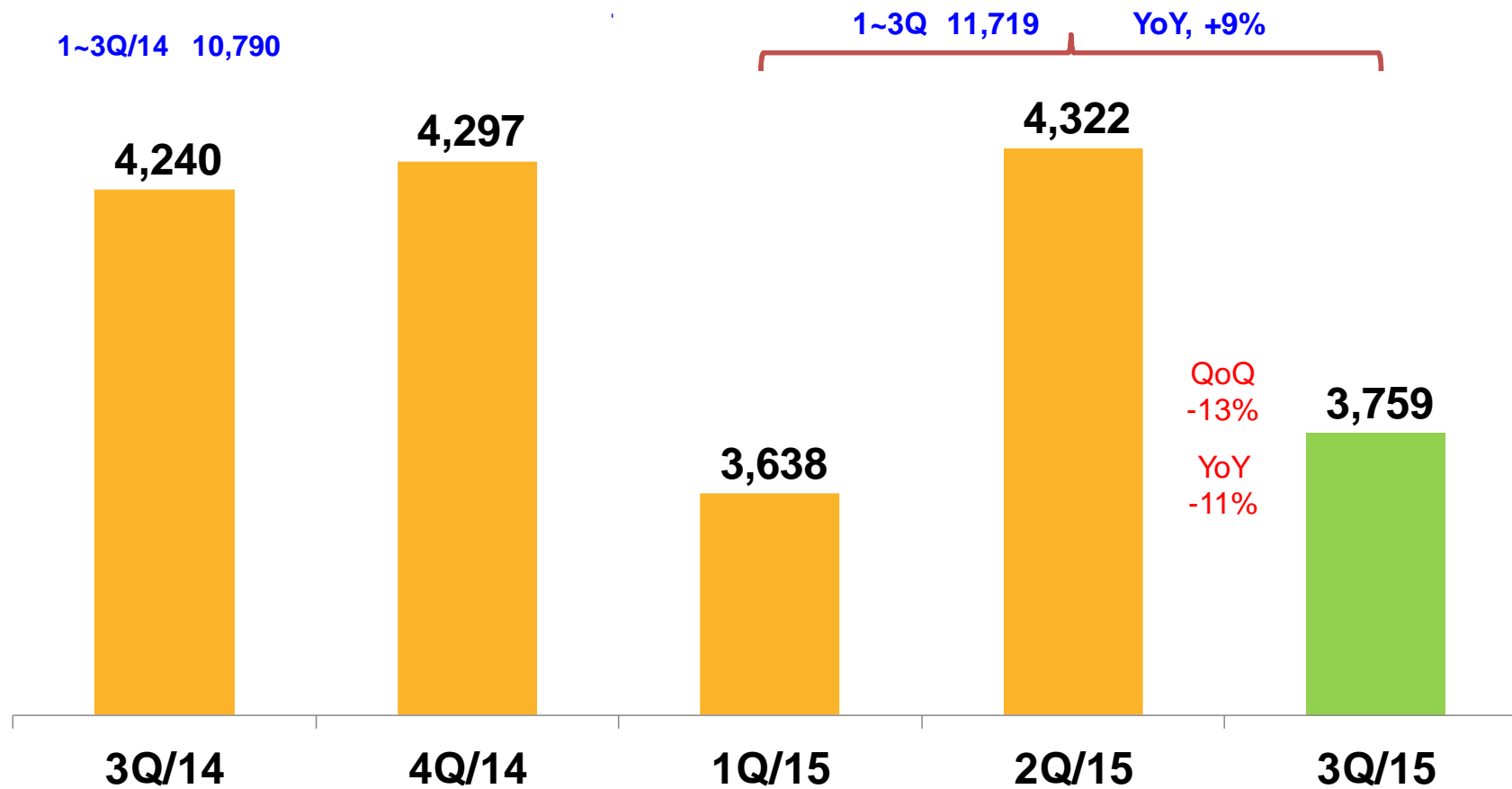
Agenda

1. Management Performance
2. Honors and Awards
3. Corporate Social Responsibility

1. Management Performance (1/12)

● Sales

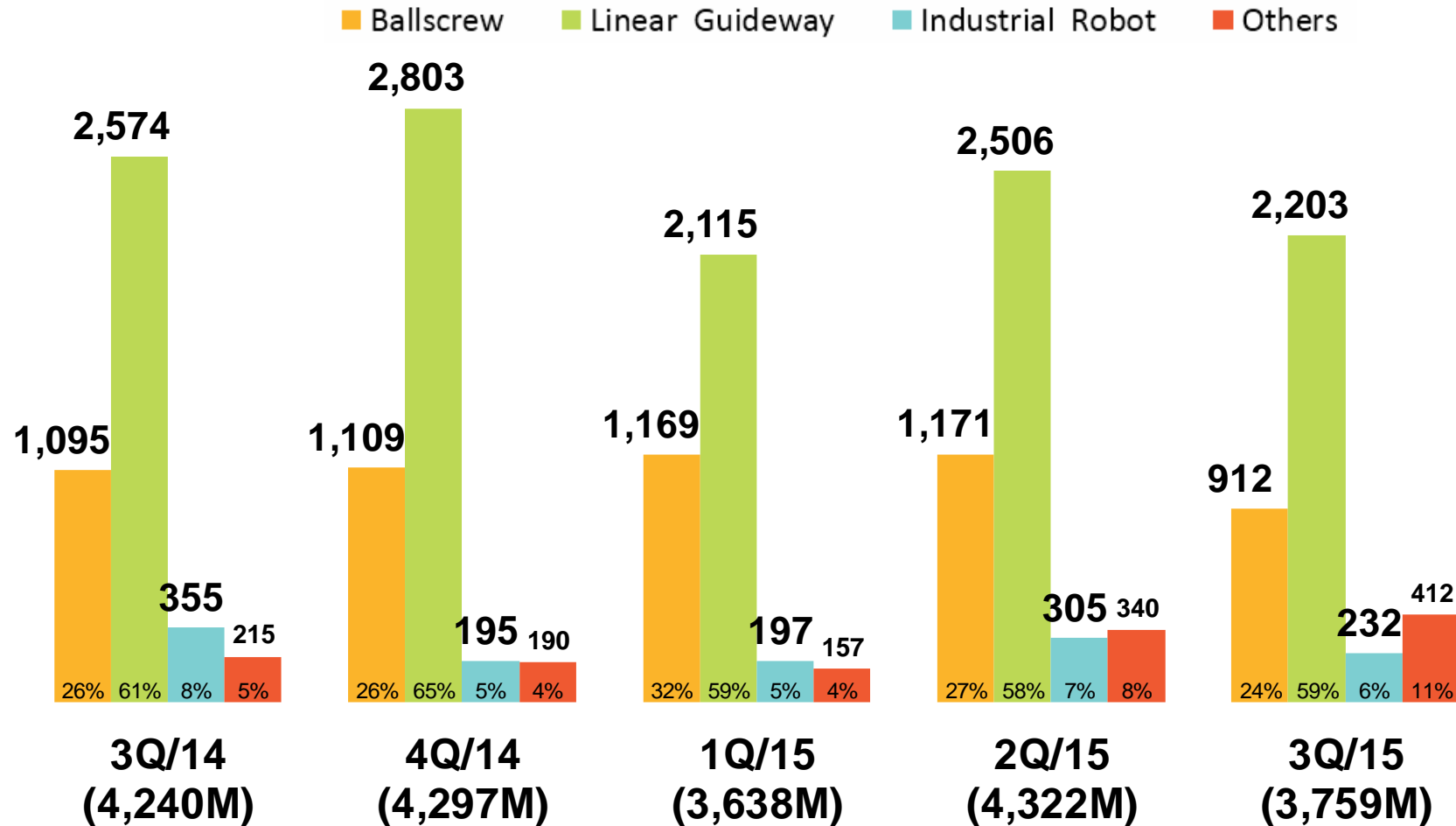
Unit: NT\$ million



1. Management Performance (2/12)

● Sales by Products

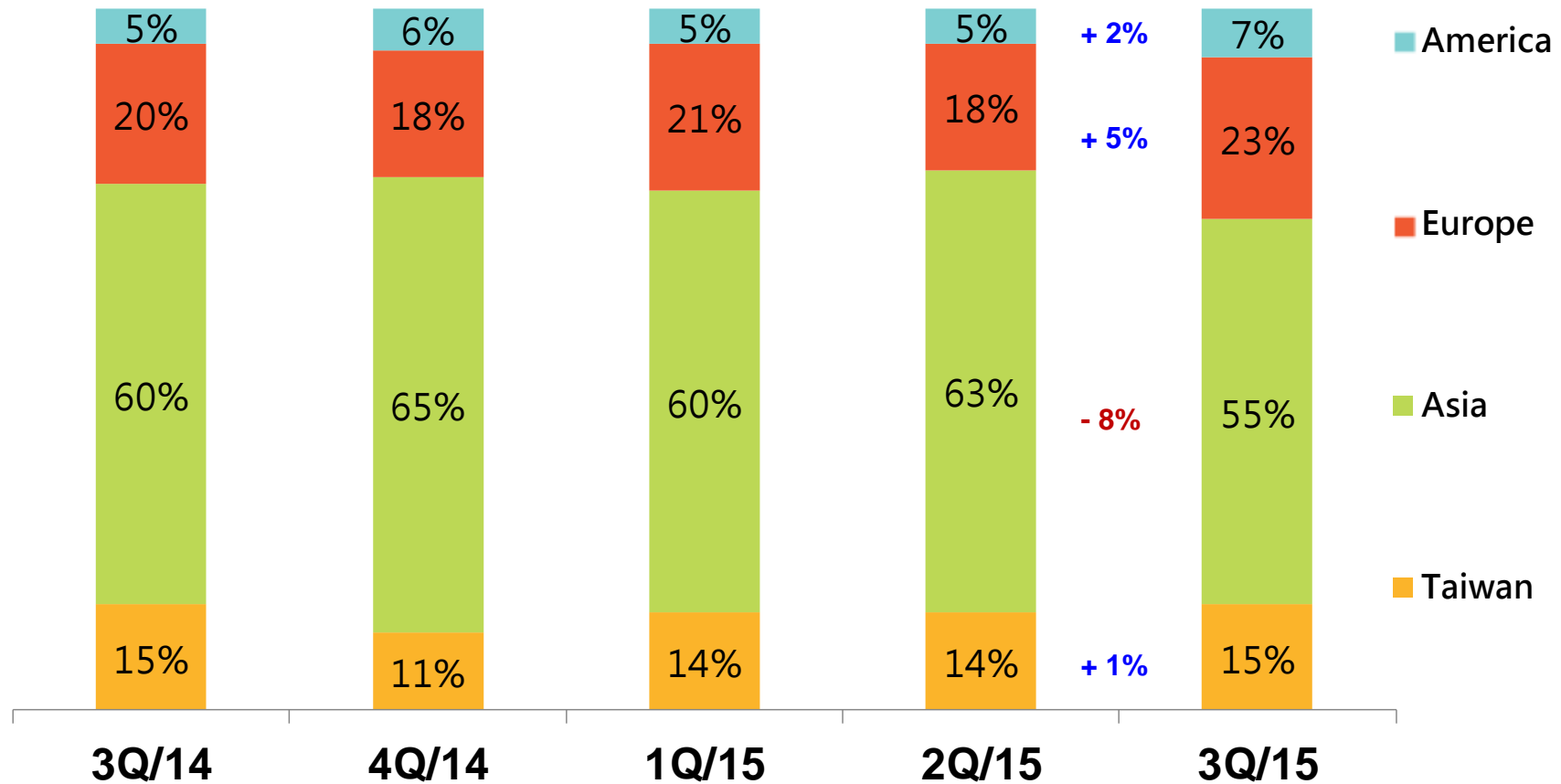
Unit: NT\$ million



1. Management Performance (3/12)

● Sales by Regions

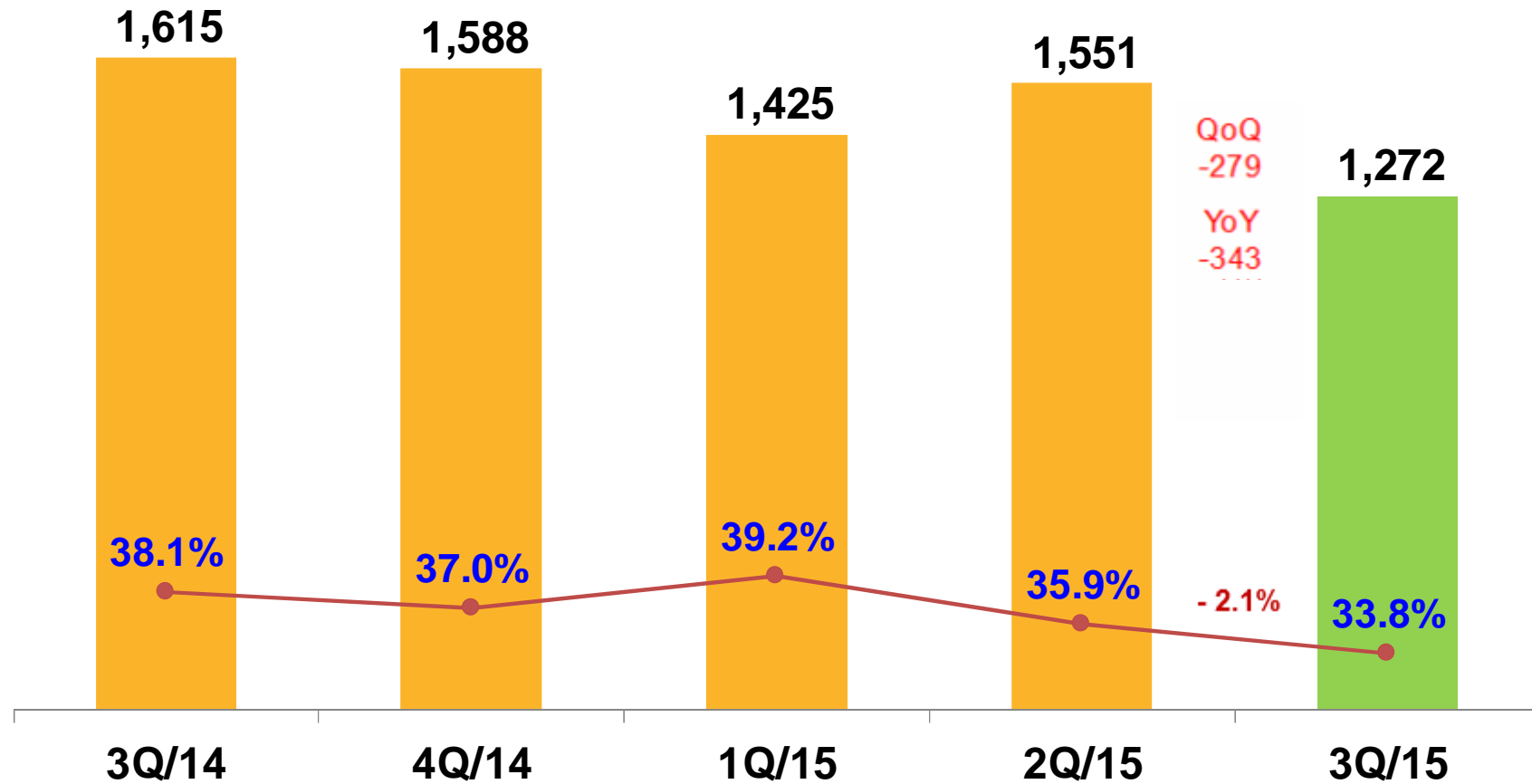
Unit: %



1. Management Performance (4/12)

● Gross Profit

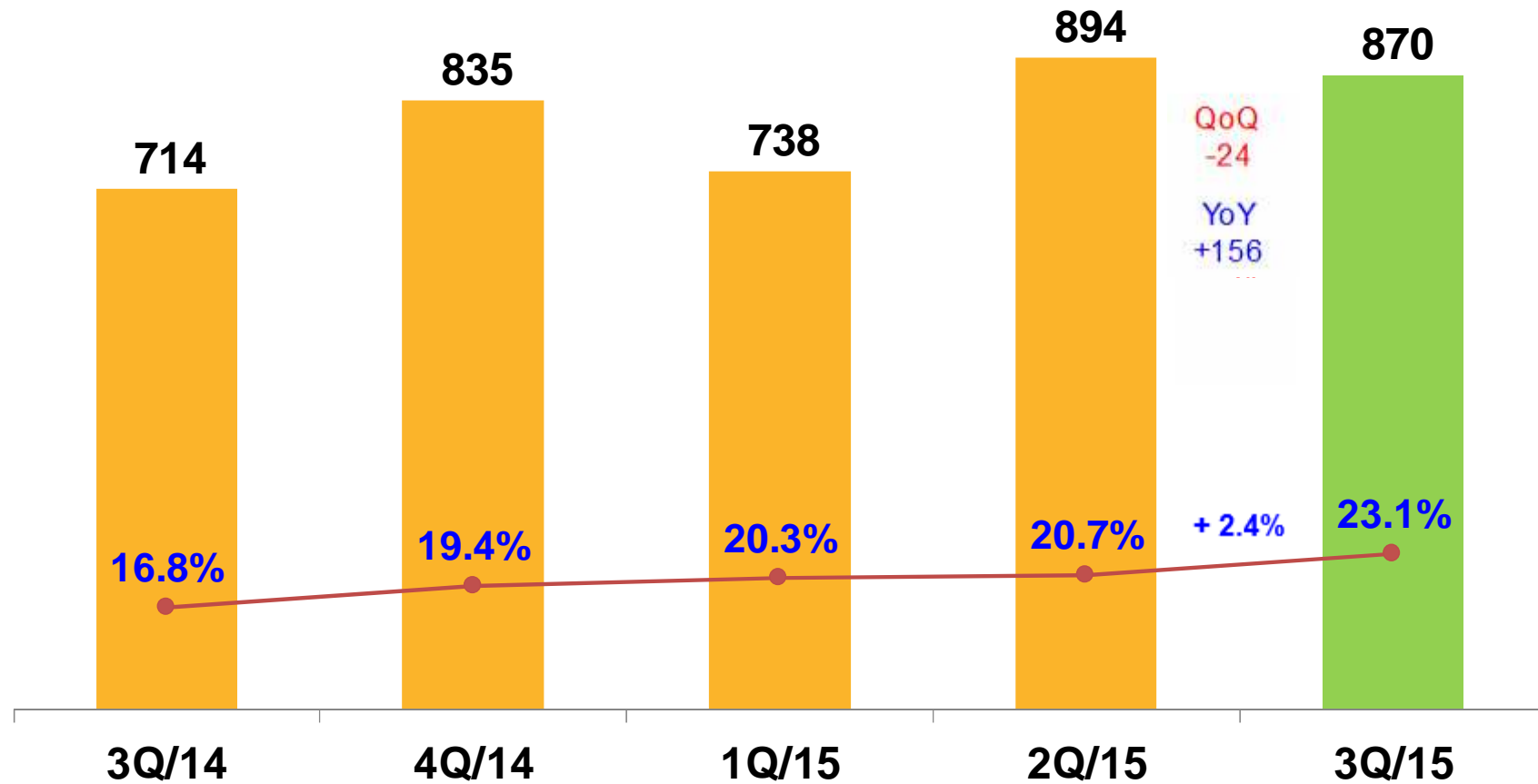
Unit: NT\$ million; % of Sales



1. Management Performance (5/12)

● Operating Expenses

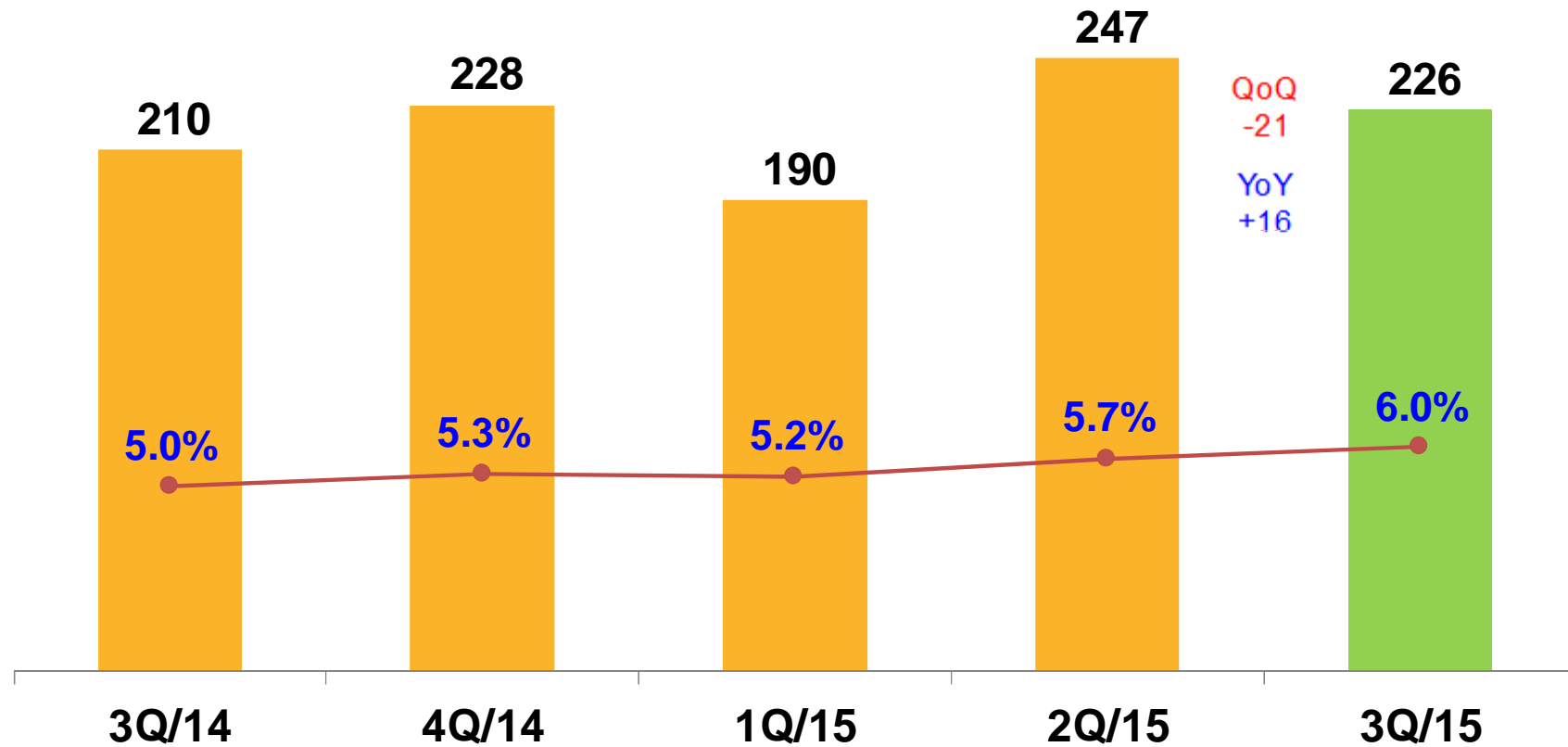
Unit: NT\$ million; % of Sales



1. Management Performance (6/12)

● R&D Expenses

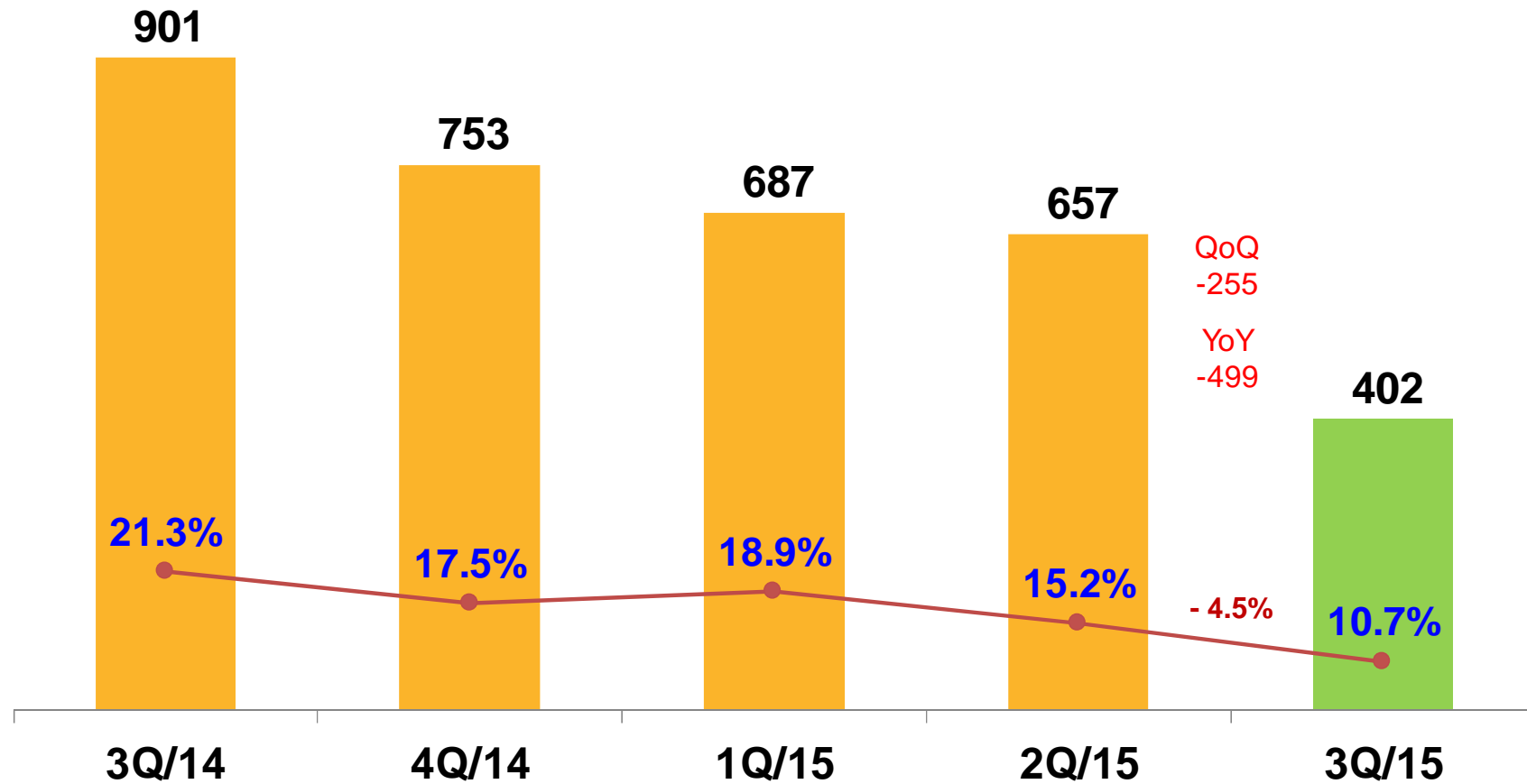
Unit: NT\$ million; % of Sales



1. Management Performance (7/12)

● Operating Profit

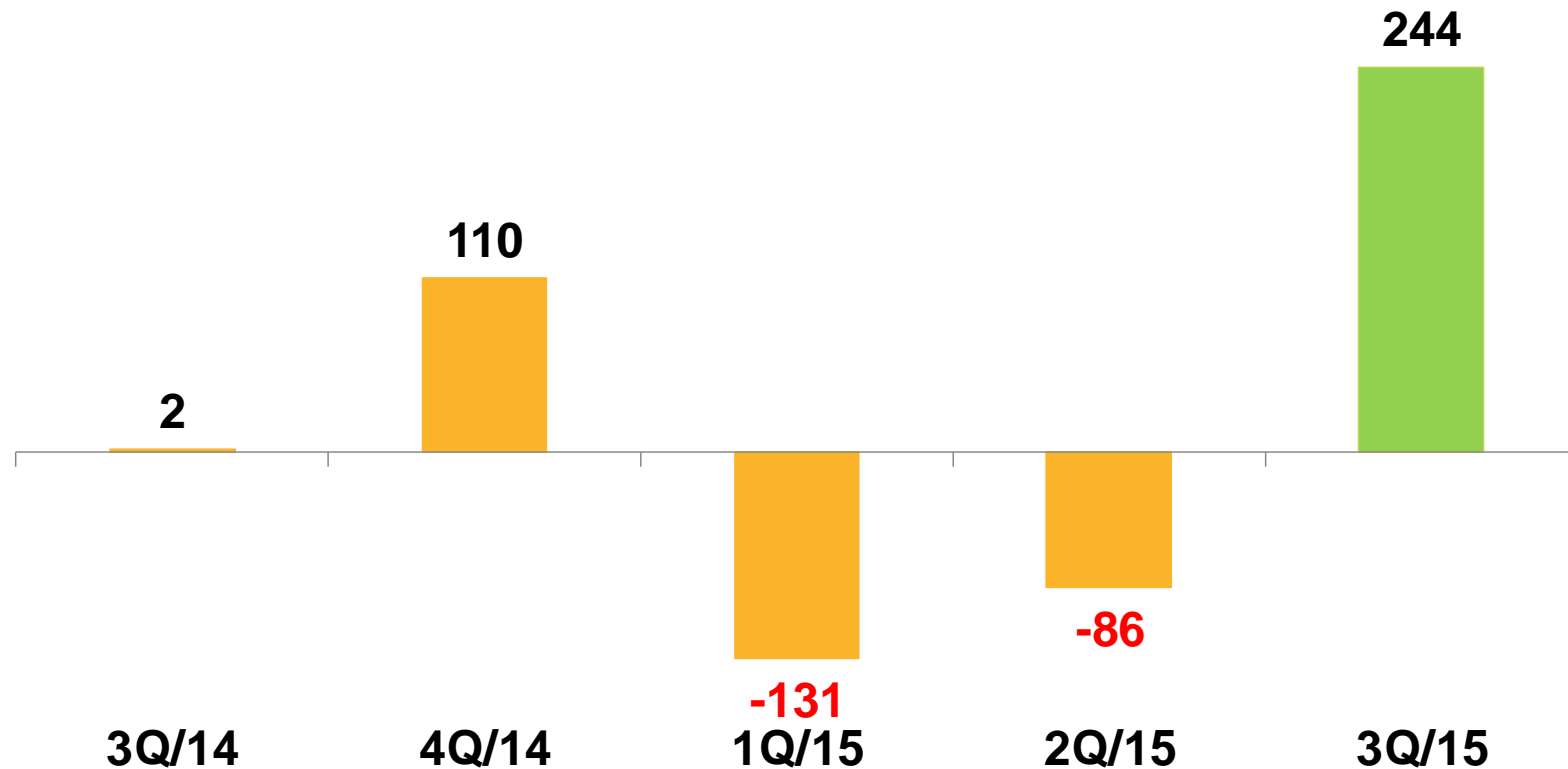
Unit: NT\$ million; % of Sales



1. Management Performance (8/12)

- Non-operating Gain (Loss)

Unit: NT\$ million

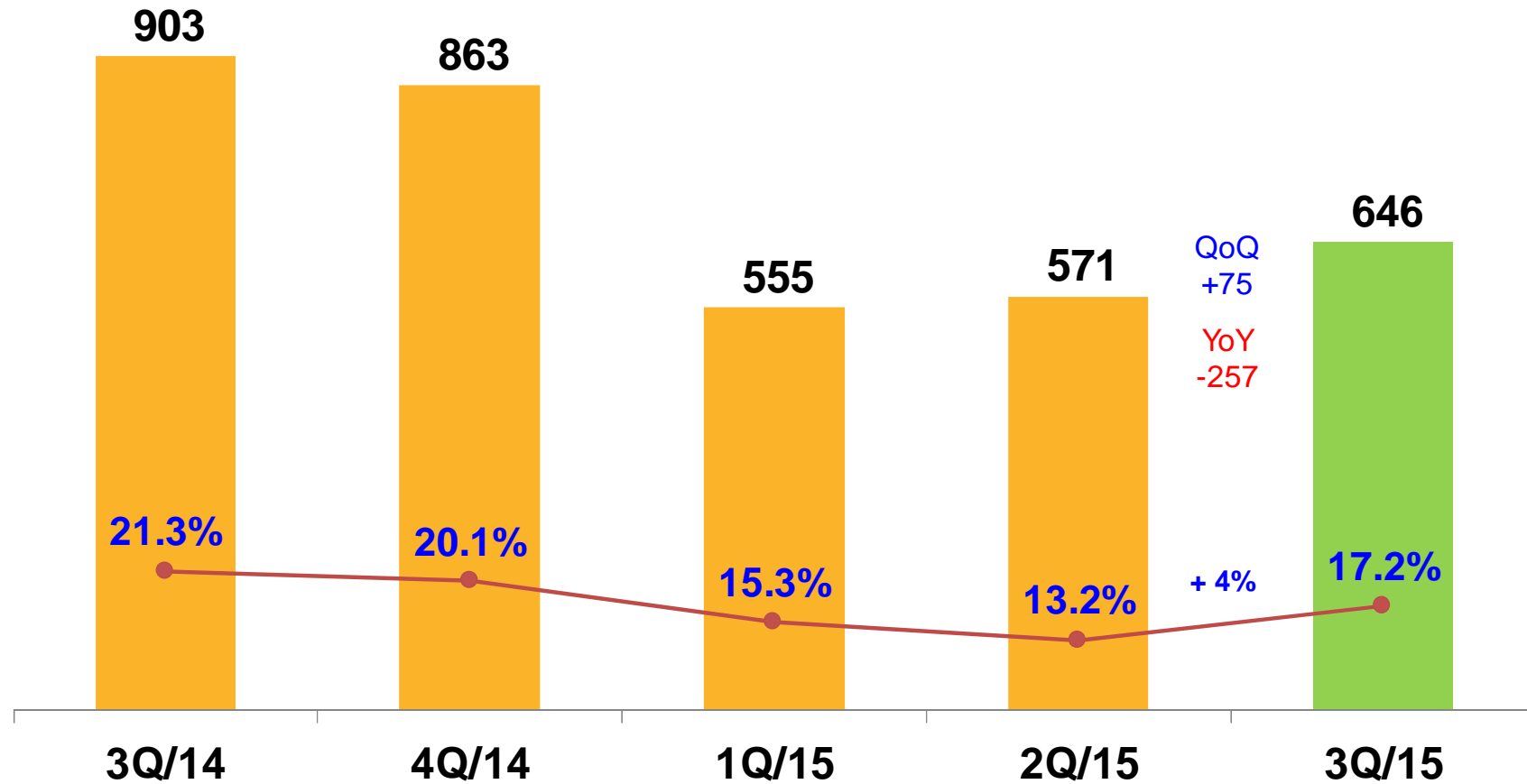


FX Gain(Loss)	33	168	-133	-51	305
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1. Management Performance (9/12)

● Net Income Before Tax

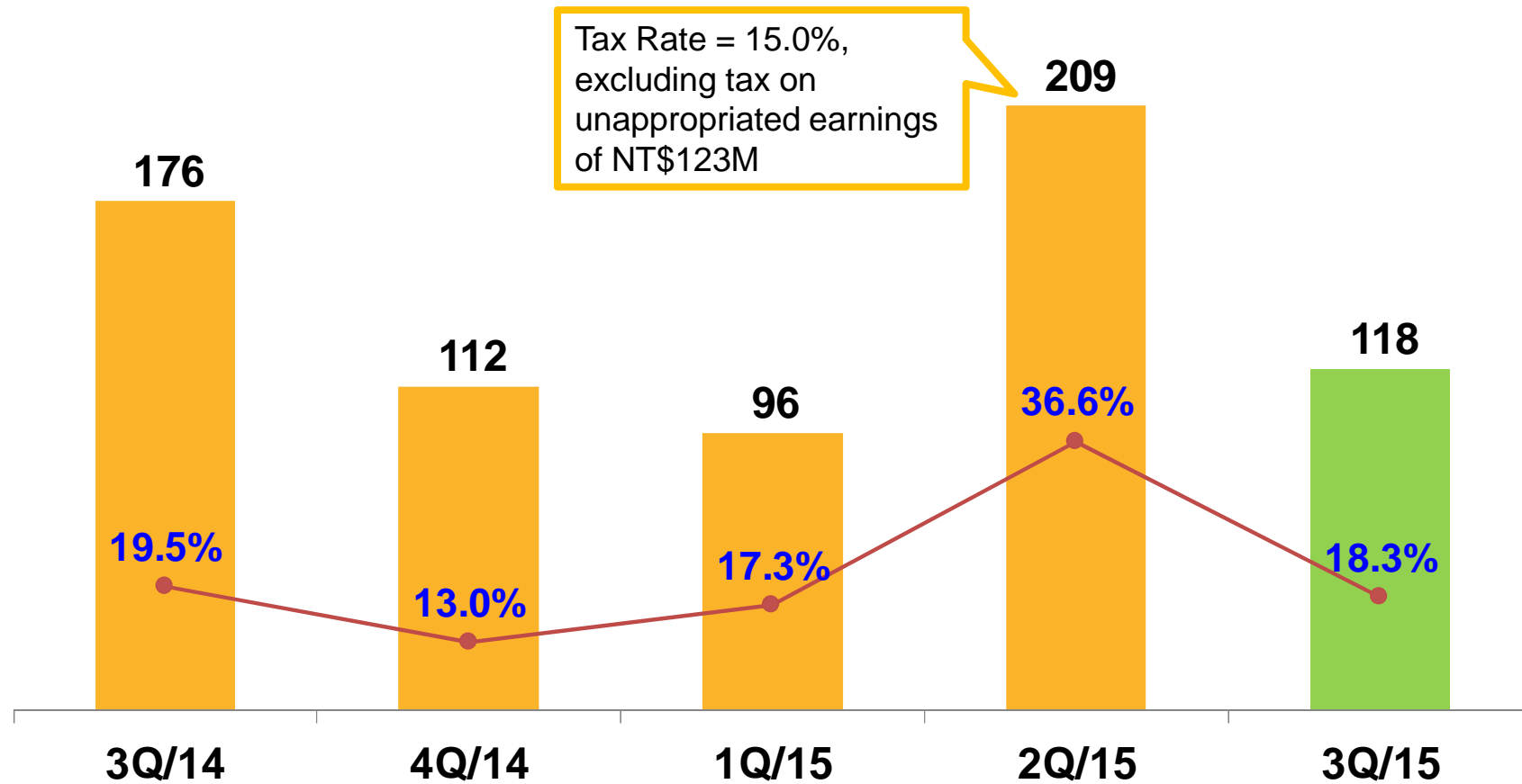
Unit: NT\$ million; % of Sales



1. Management Performance (10/12)

● Tax & Effective Tax Rate

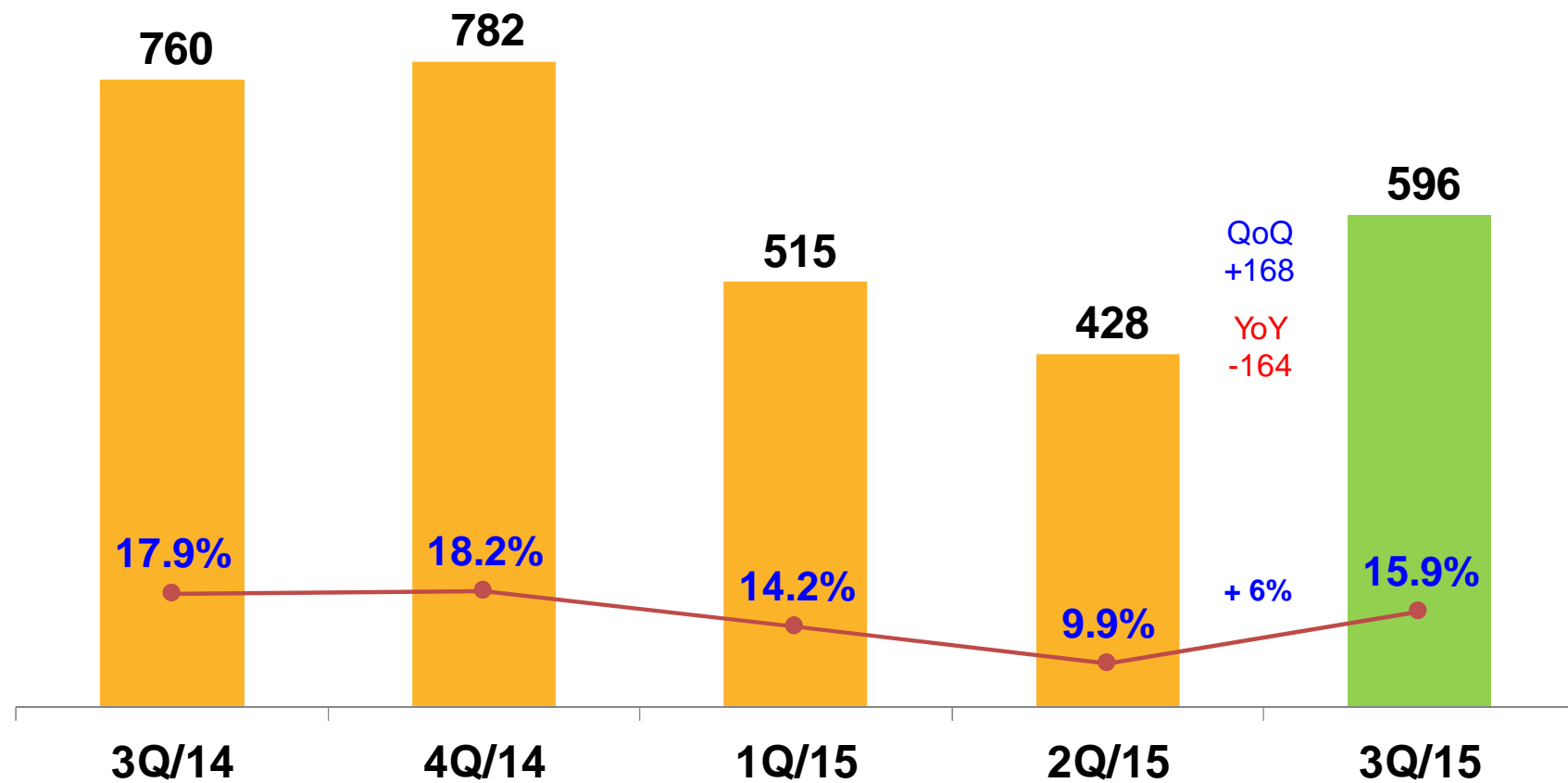
Unit: NT\$ million



1. Management Performance (11/12)

● Net Income After Tax

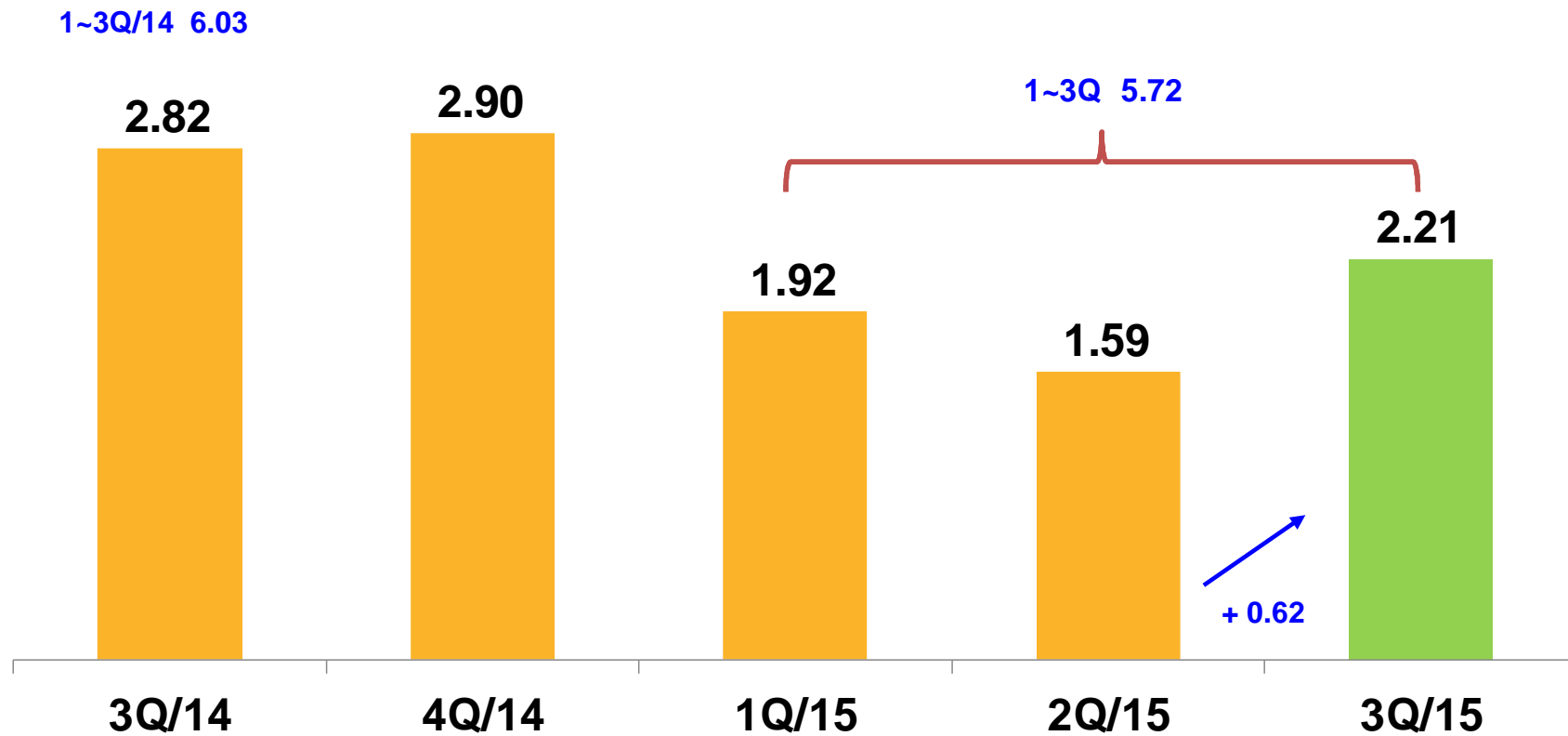
Unit: NT\$ million; % of Sales



1. Management Performance (12/12)

● EPS

Unit: NT\$ million



2. Honors and Awards (1/2)

- 5 consecutive years won the Ministry of Economic Affairs of Taiwan Top 20 Innovative Enterprises (2011-2015)



2. Honors and Awards (2/2)

- Milan, Italy, the European Machine Tool Show (EMO):
Hiwin display the world's first industrial 4.0 compatible ball screw concept of the next generation.



3. Corporate Social Responsibility (1/2)

- Hiwin and China Medical University established "HIWIN-CMU joint R & D center".



3. Corporate Social Responsibility (2/2)

- Hiwin and Kao Yuan University signed a industry-university alliances, and established training center for industrial robotics applications."



HIWIN[®]
Motion Control and System Technology

Thank You

