



# Hiwin Technologies Corp.

2014 Second Quarter

Investor Conference

Mr. Leo Liao

Associate Vice President

August 12, 2014



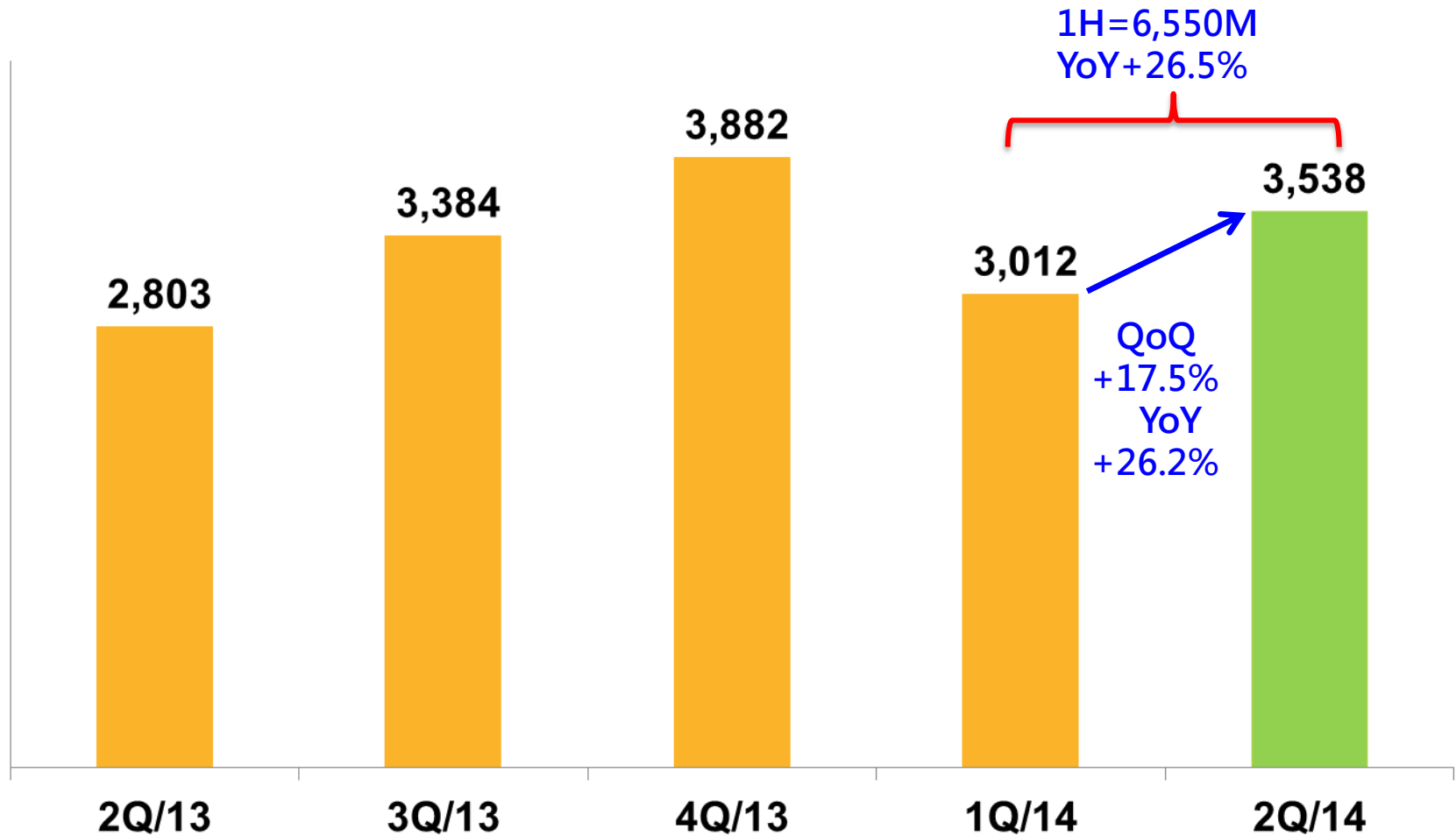
# Agenda

1. Management Performance
2. Honors and Awards
3. Product Applications

# 1. Management Performance (1/12)

## ● Sales

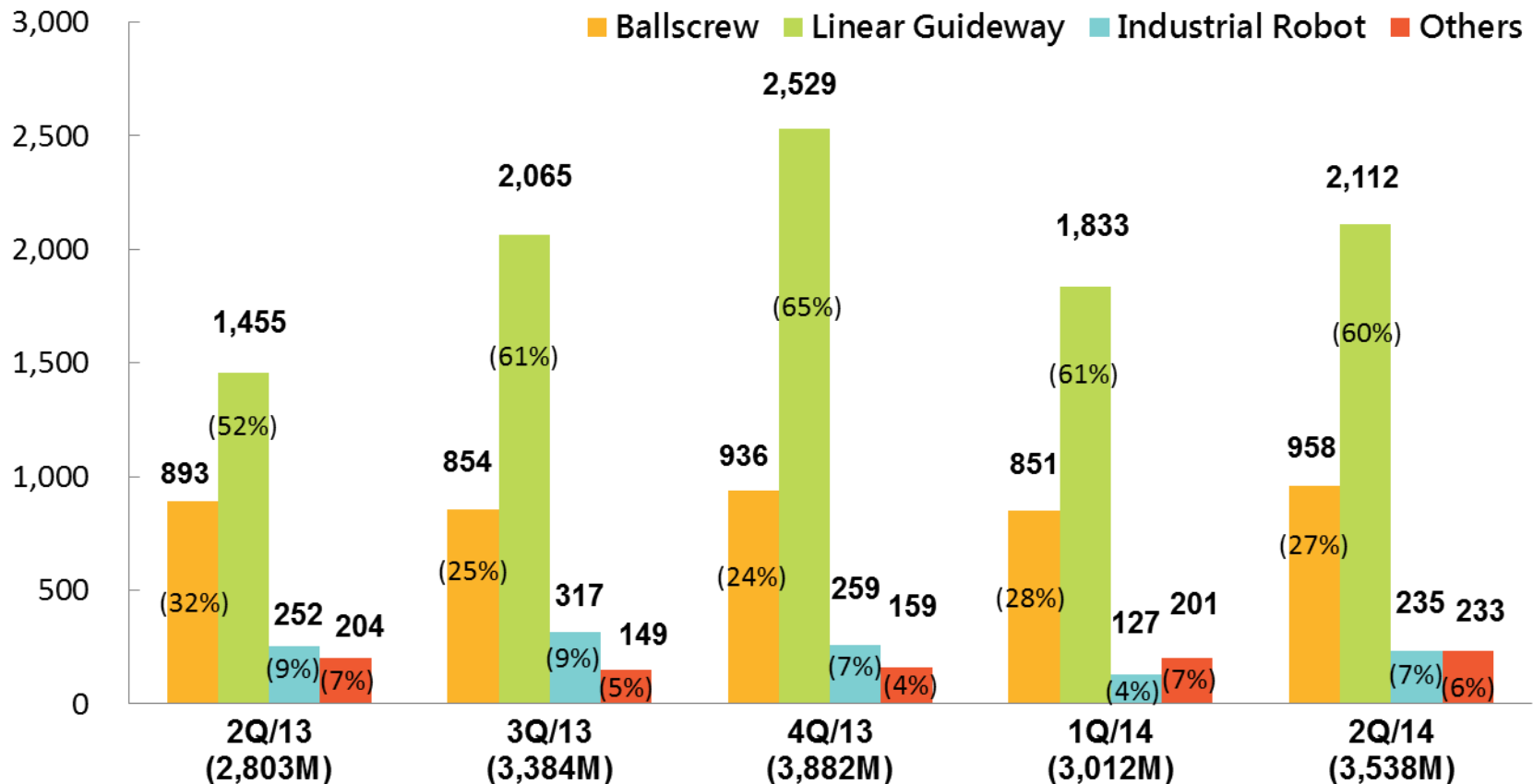
Unit: NT\$ million



# 1. Management Performance (2/12)

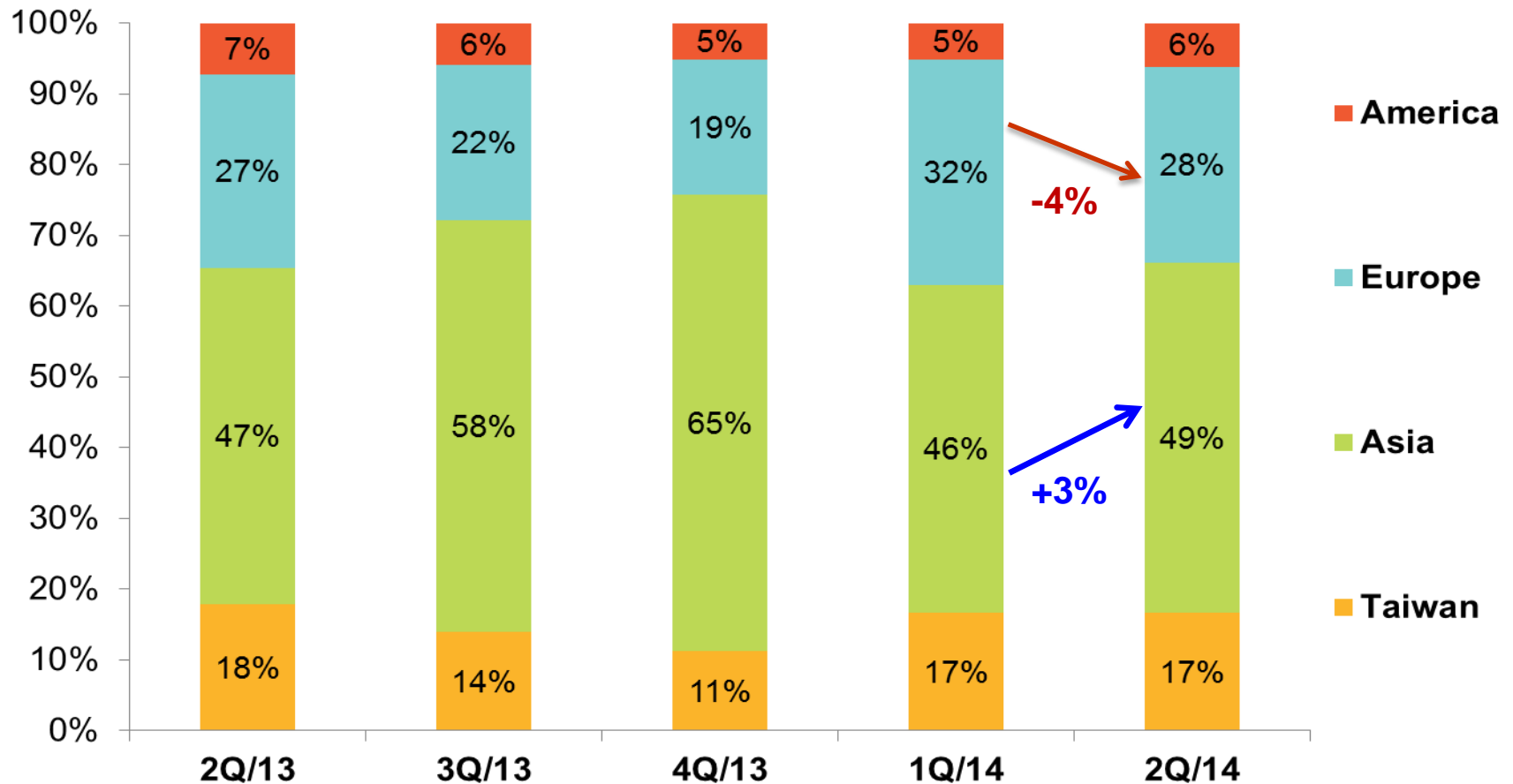
## ● Sales by Products

Unit: NT\$ million



# 1. Management Performance (3/12)

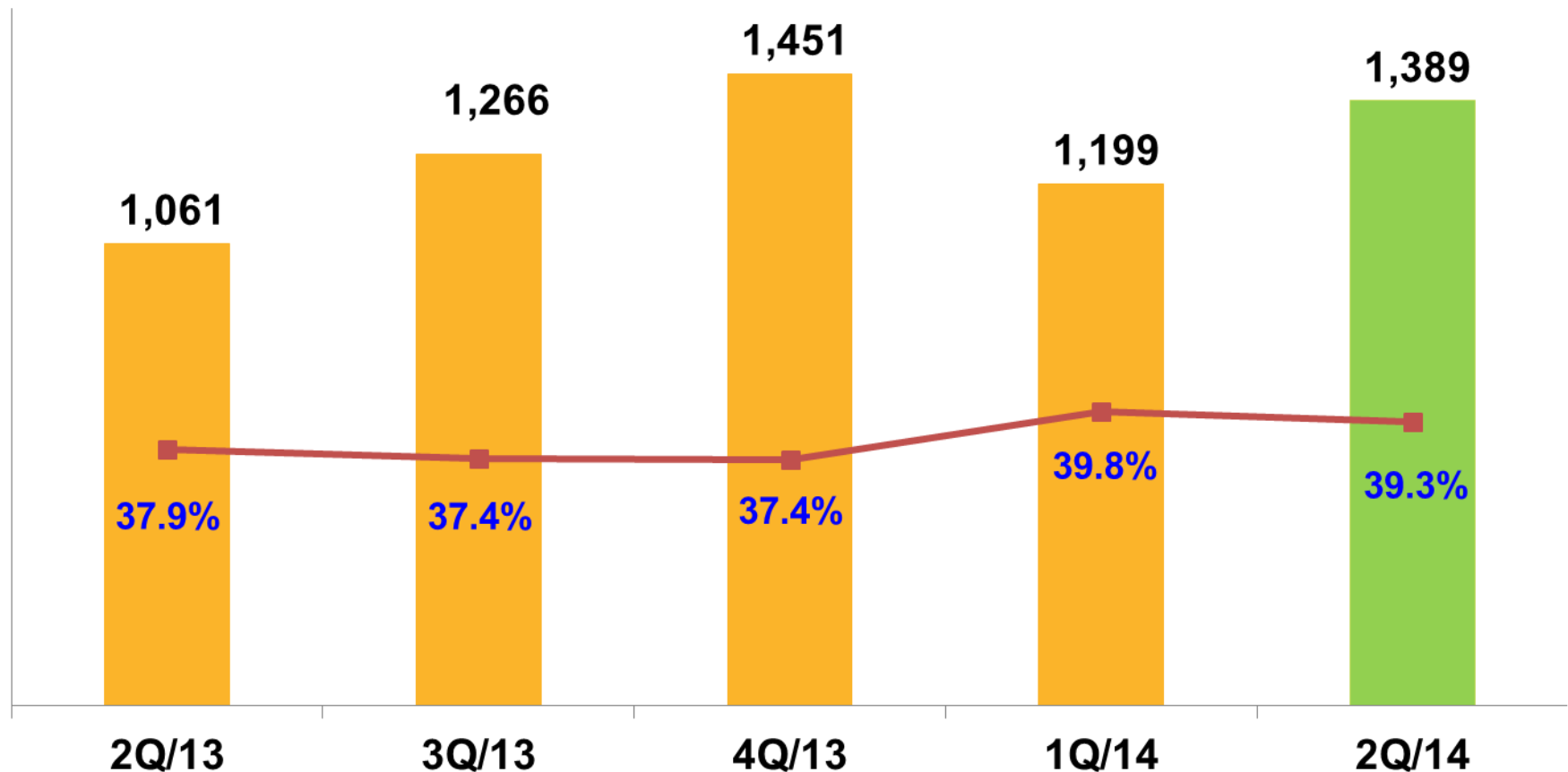
## ● Sales by Regions



# 1. Management Performance (4/12)

## ● Gross Profit

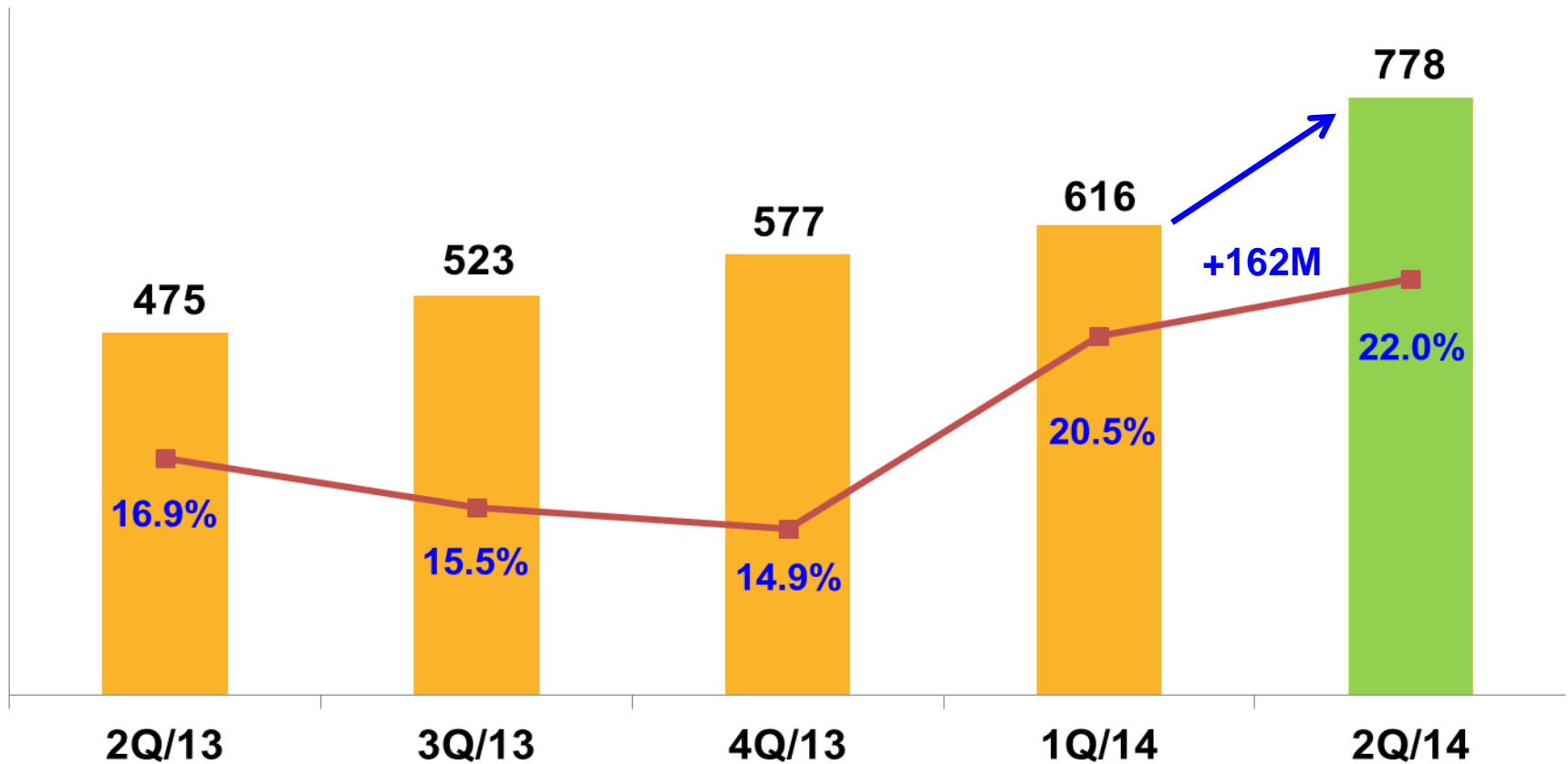
Unit: NT\$ million & % of sales



# 1. Management Performance (5/12)

## ● Operating Exp.

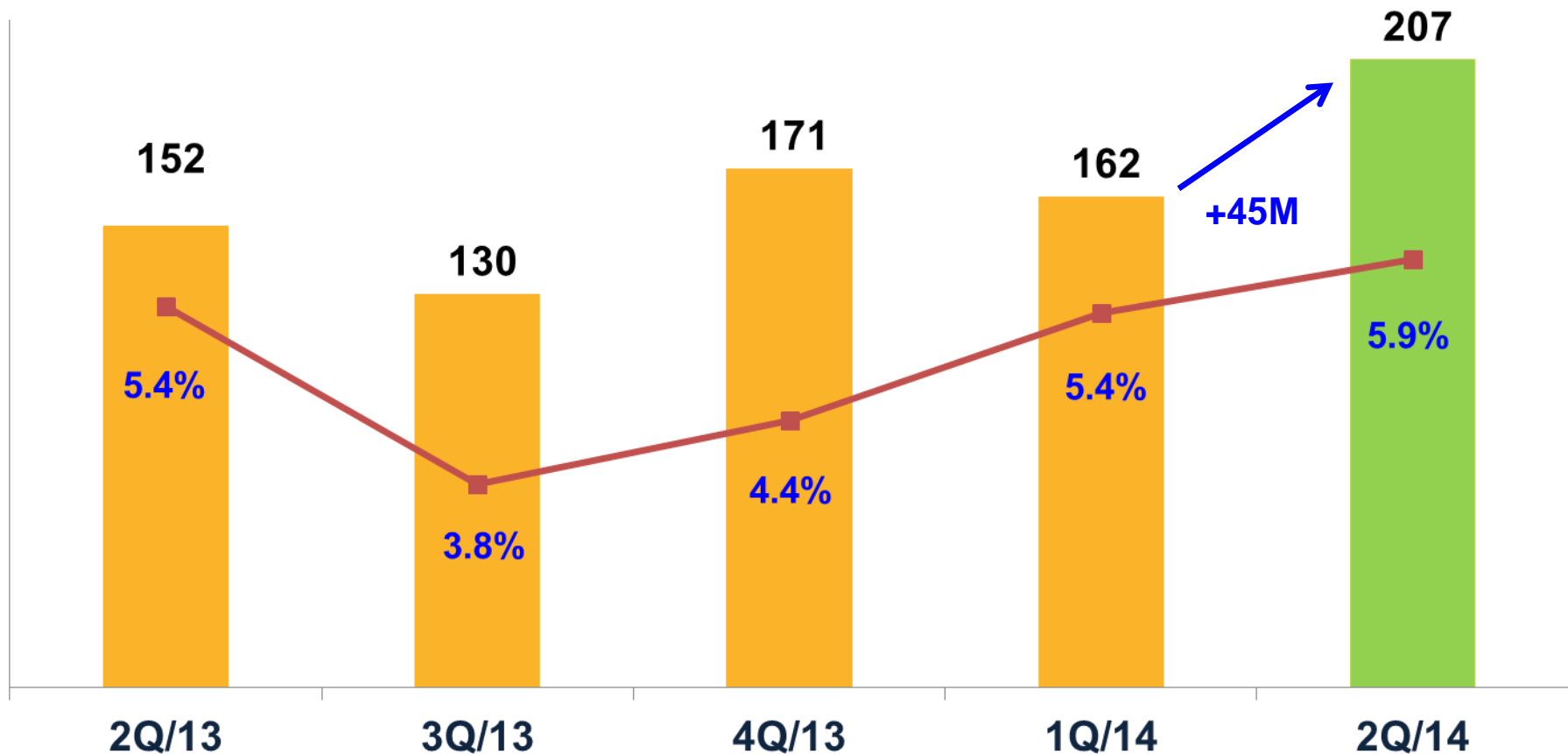
Unit: NT\$ million & % of sales



# 1. Management Performance (6/12)

## ● R&D Exp.

Unit: NT\$ million & % of sales

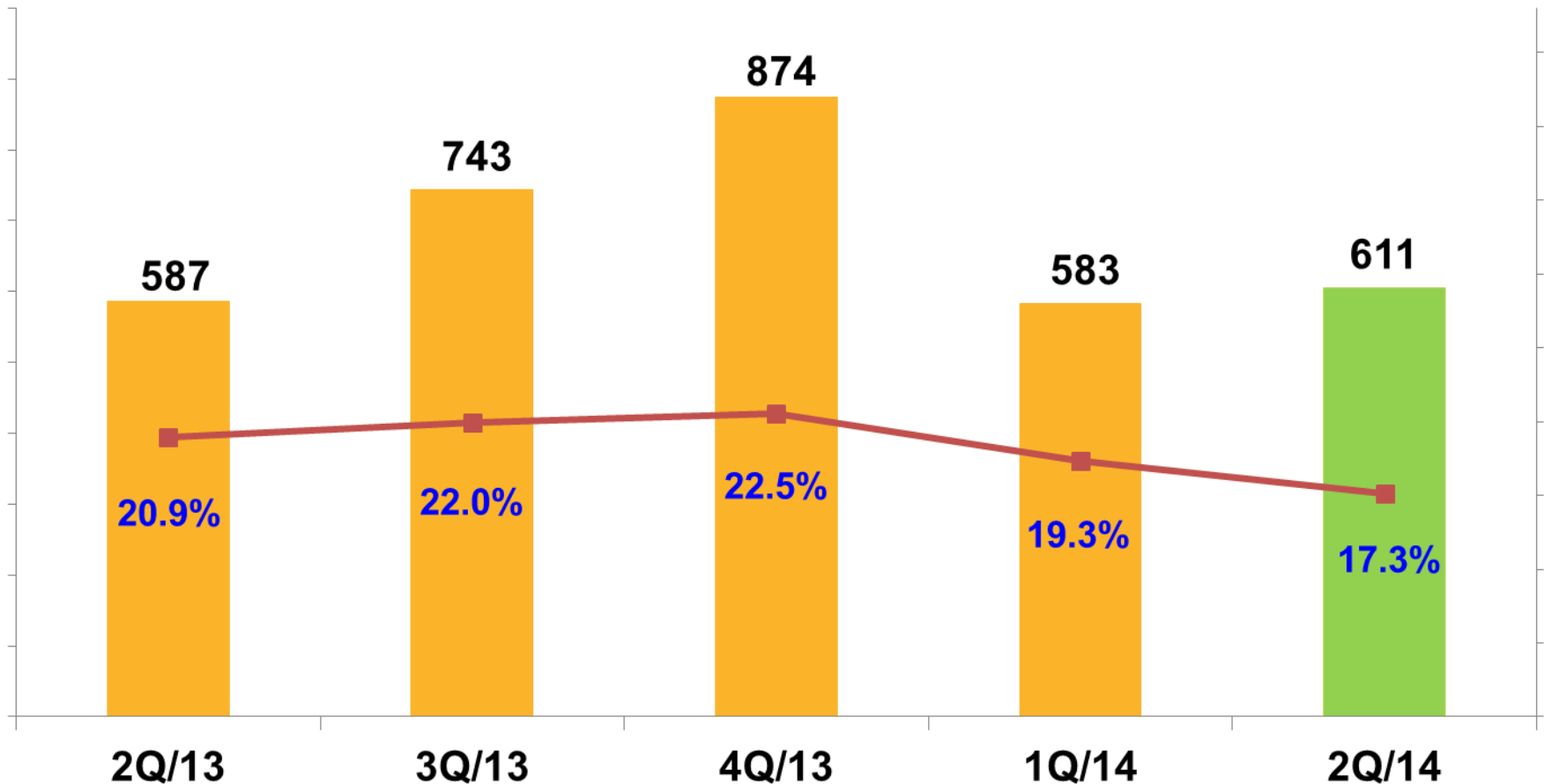




# 1. Management Performance (7/12)

## ● Operating Profit

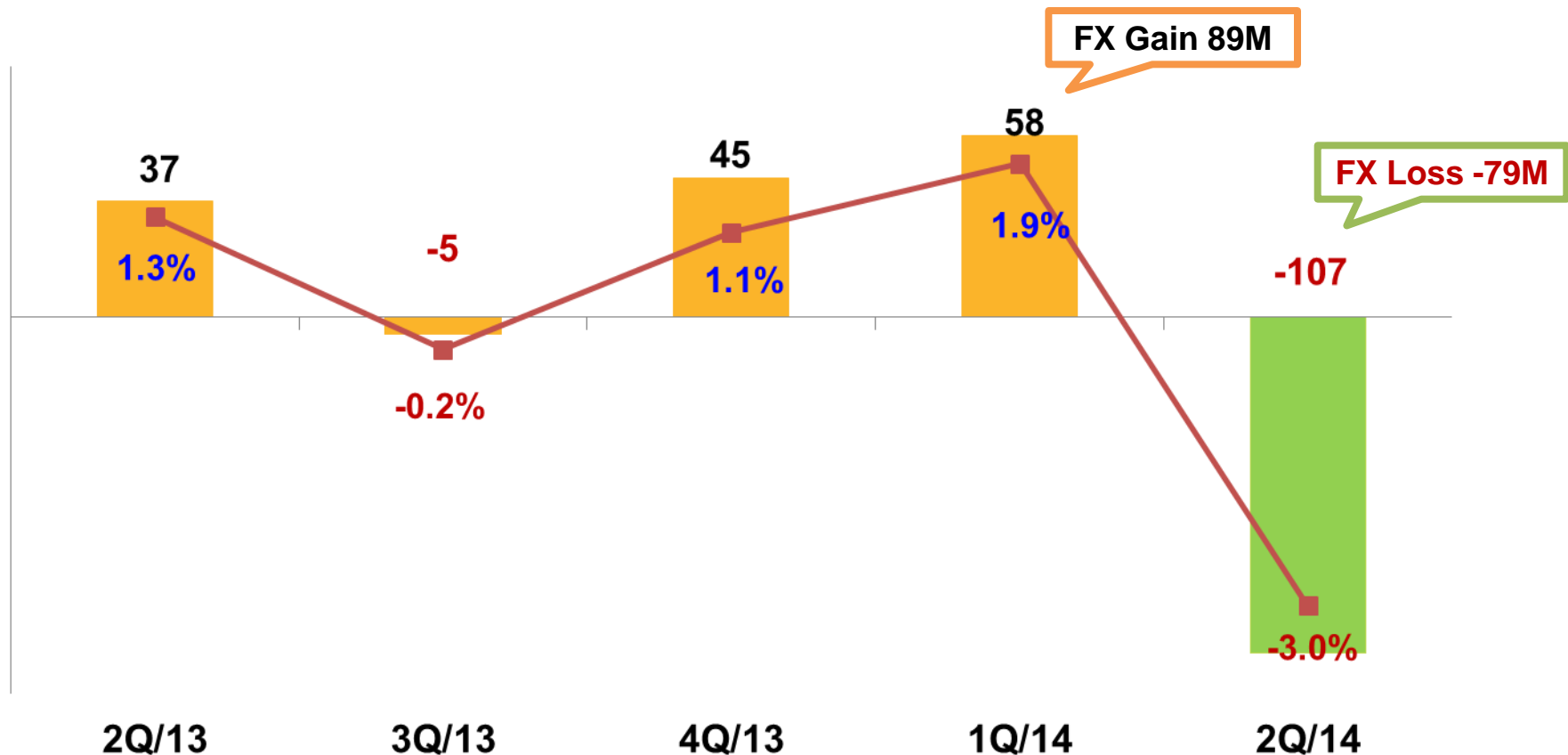
Unit: NT\$ million & % of Sales



# 1. Management Performance (8/12)

## ● Non-operating Gain (Loss)

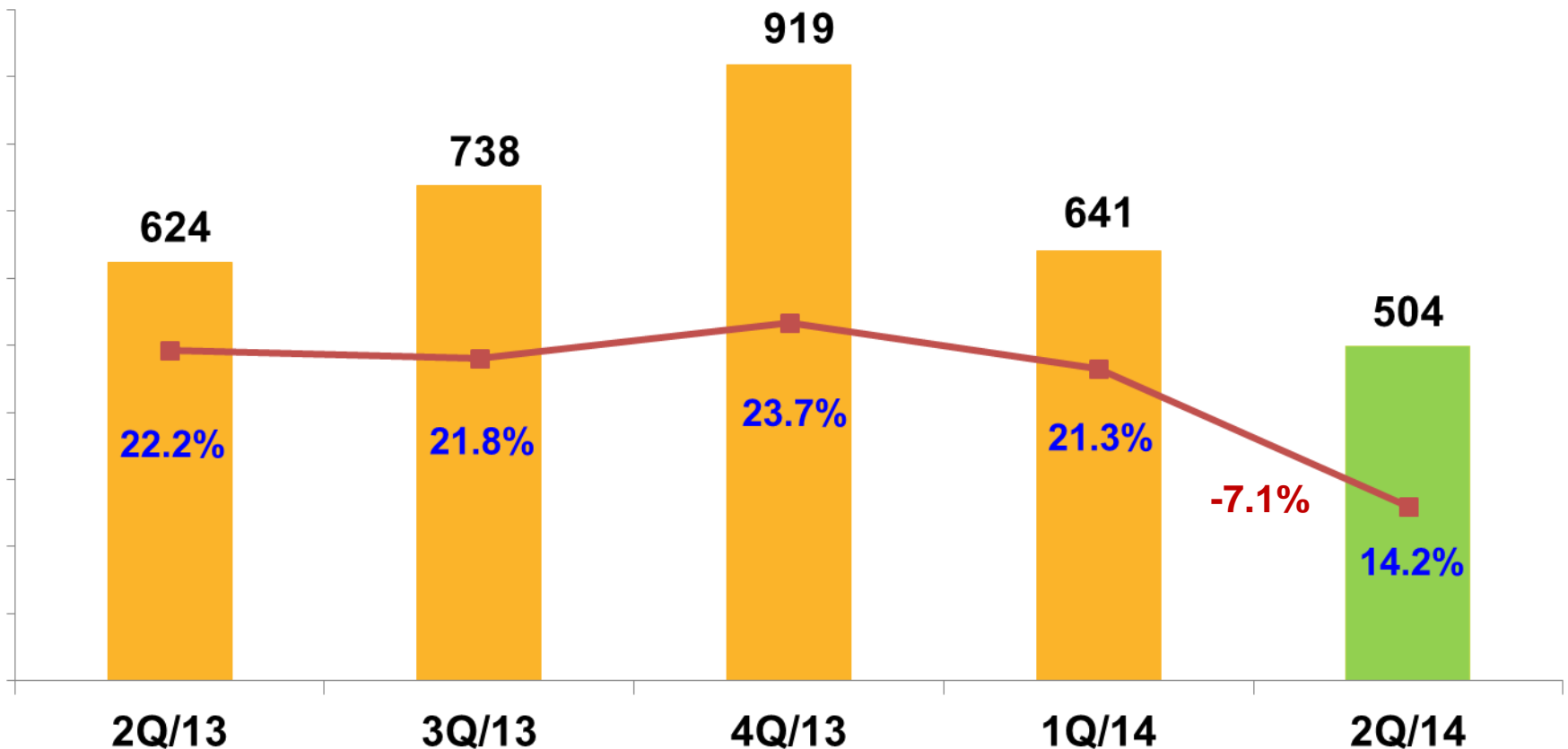
Unit: NT\$ million &  
% of sales



# 1. Management Performance (9/12)

## ● Net Income Before Tax

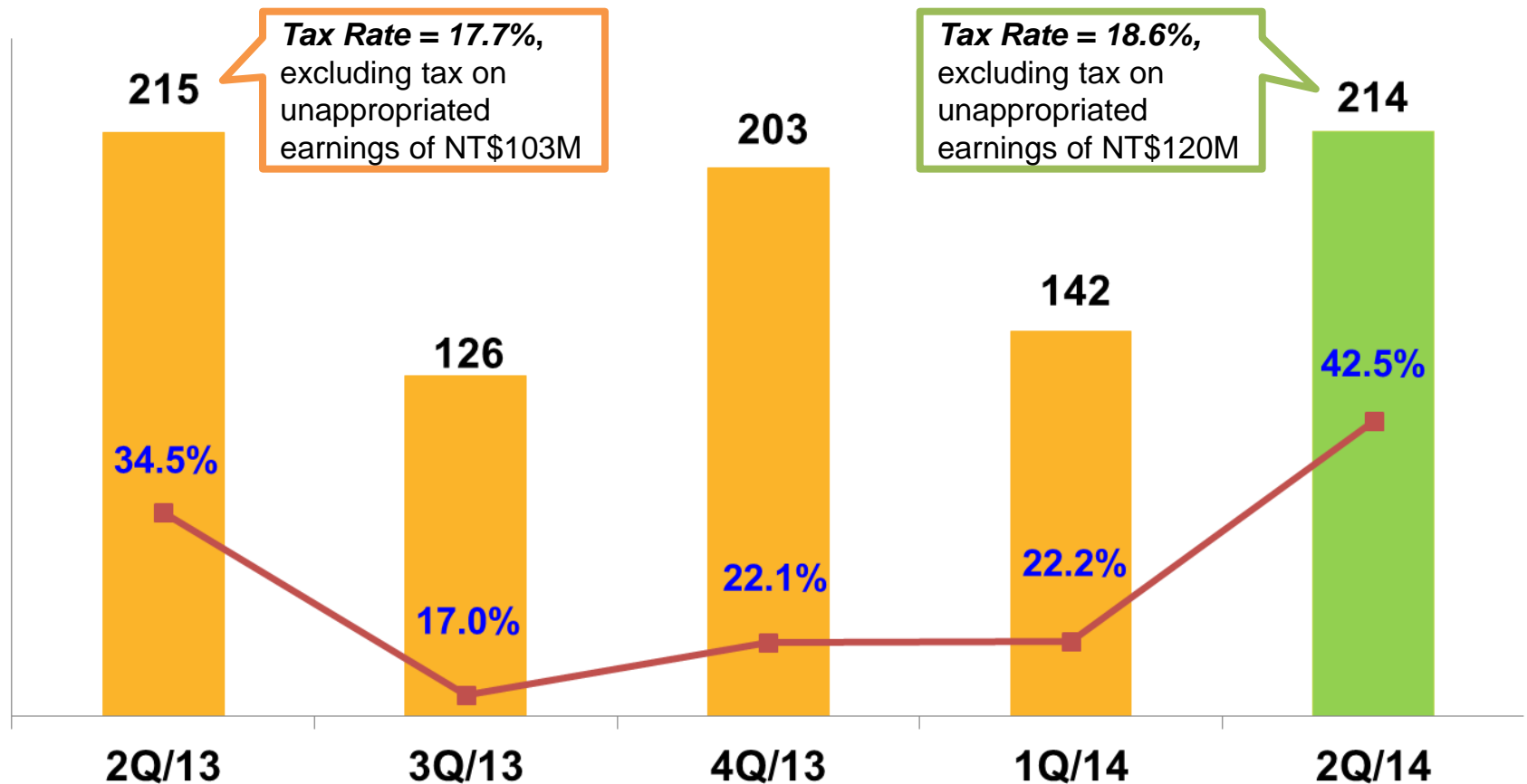
Unit: NT\$ million & % of sales



# 1. Management Performance (10/12)

## ● Tax & Effective Tax Rate

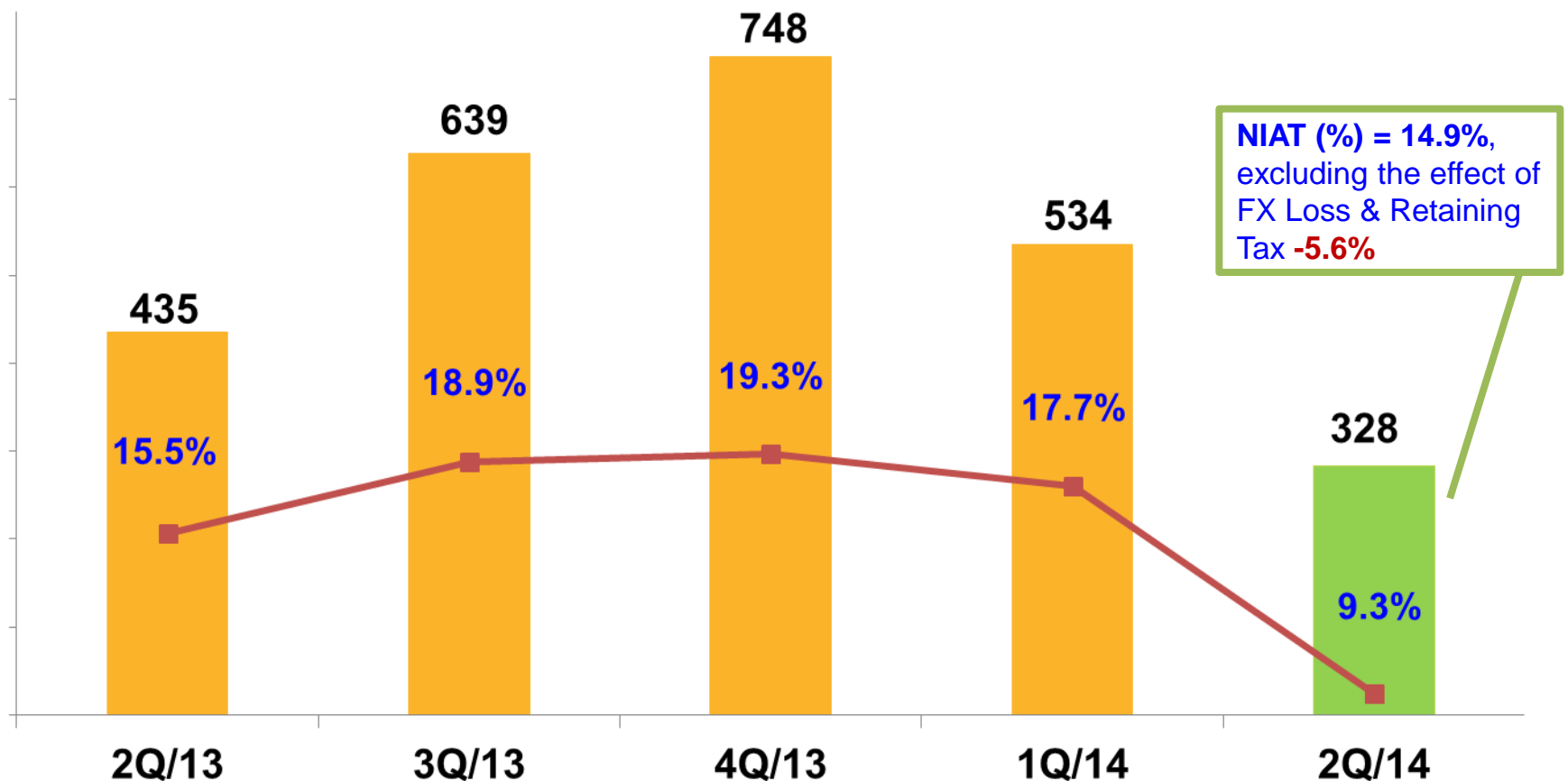
Unit: NT\$ million & %



# 1. Management Performance (11/12)

## ● Net Income After Tax

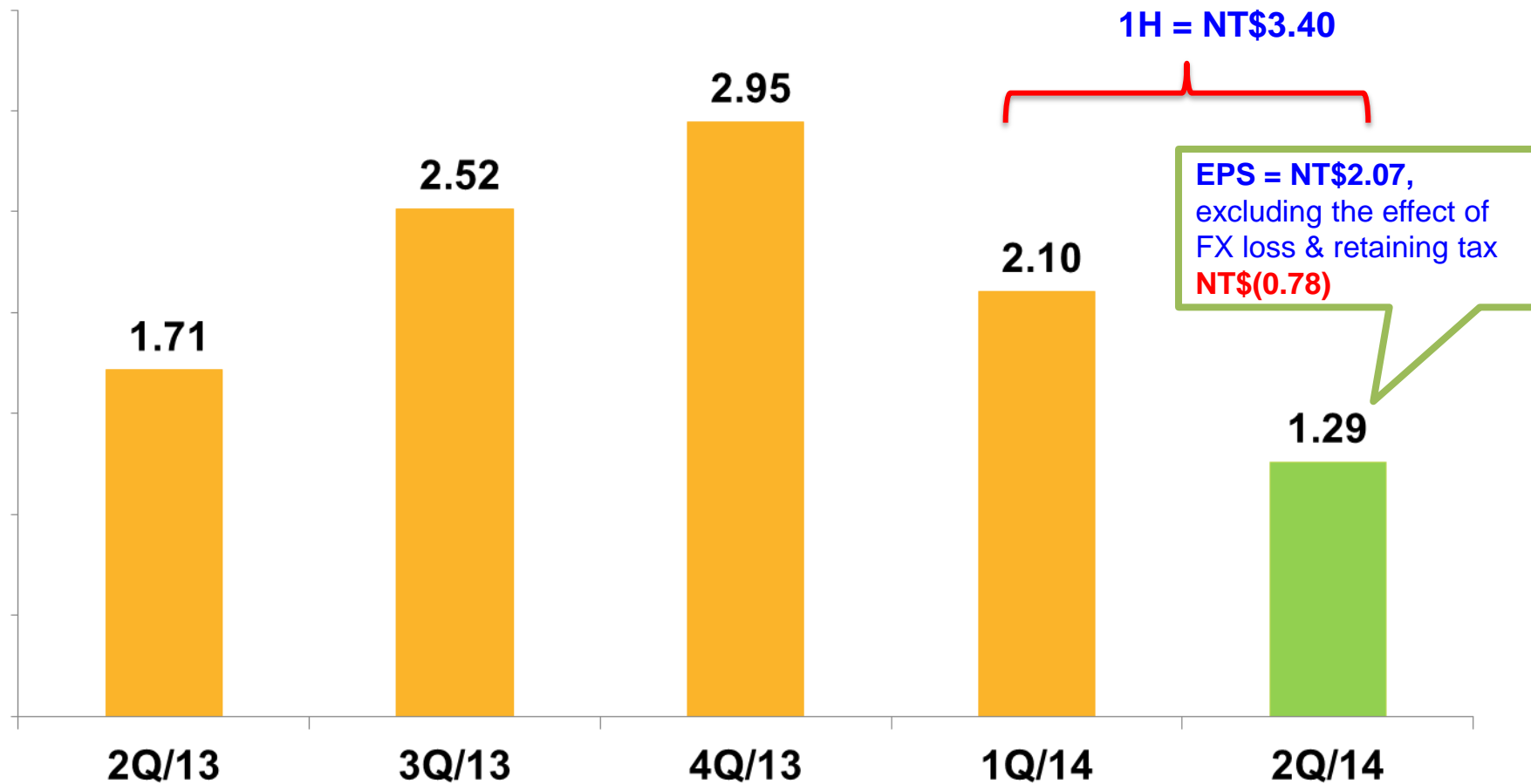
Unit: NT\$ million & % of Sales



# 1. Management Performance (12/12)

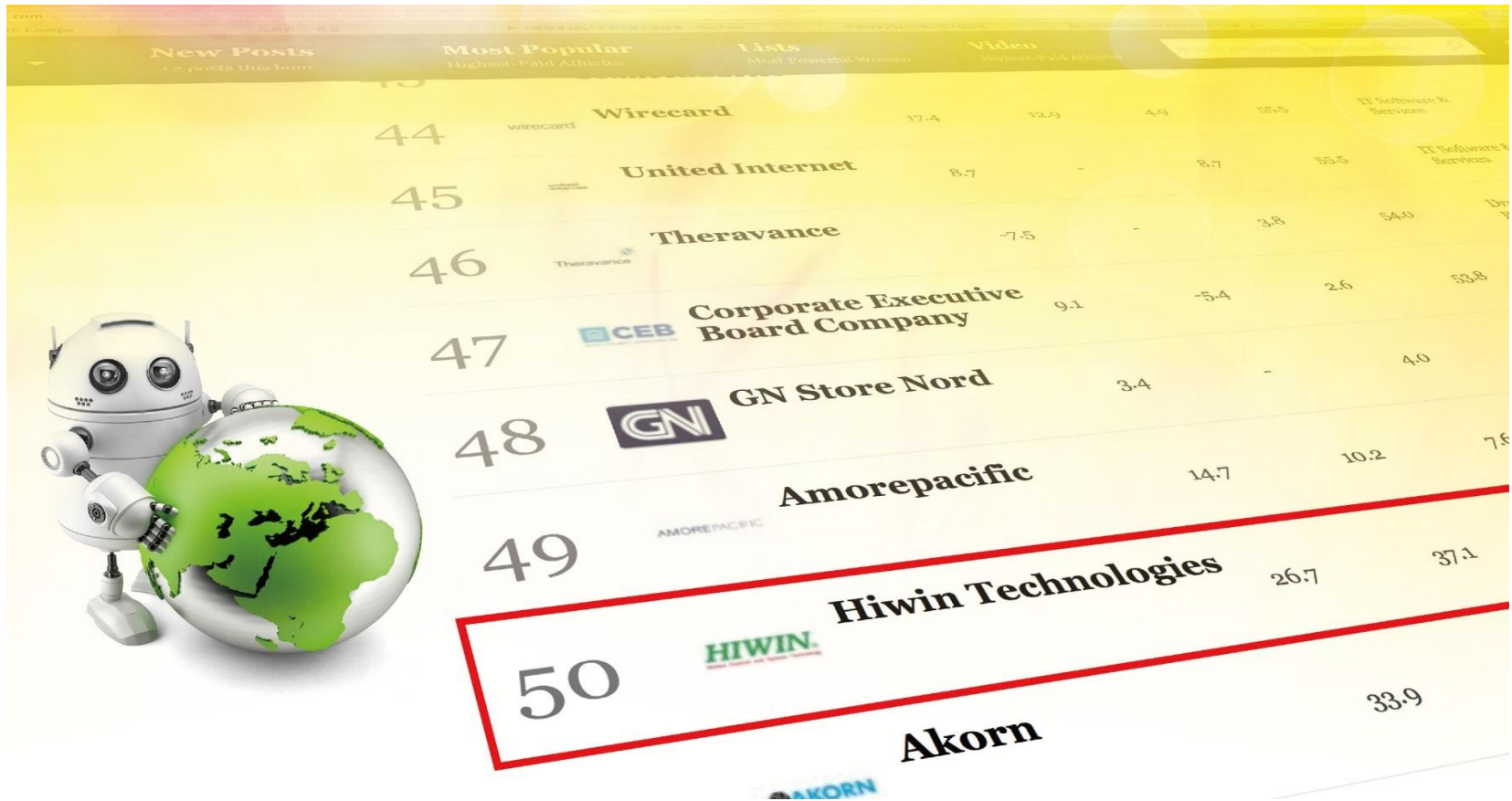

## ● Earnings Per Share (EPS)

Unit: NT\$



# 2. Honors and Awards (1/2)

- *Forbes Most Innovative Growth Companies – Top 50*



Rank	Company	Score	Change	Revenue	Profit
44	Wirecard	17.4	12.9	4.9	16.5
45	United Internet	8.7	-	8.7	55.5
46	Theravance	-7.5	-	3.8	54.0
47	Corporate Executive Board Company	9.1	-5.4	2.6	53.8
48	GN Store Nord	3.4	-	4.0	-
49	Amorepacific	14.7	10.2	7.6	-
50	Hiwin Technologies	26.7	37.1	-	-
	Akorn	33.9	-	-	-

## 2. Honors and Awards (2/2)

- *Strategic Alliances - HIWIN and Adventech*





# 3. Product Application (1/2)



太極內視鏡扶持機器手臂  
The Robotic Endoscope Holder  
**MTG-H100**

# 3. Product Application (2/2)





**Thank You**

