



# Hiwin Technologies Corp.

## 1Q 2014 Investor Conference

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Senior Vice President  
May 2, 2014



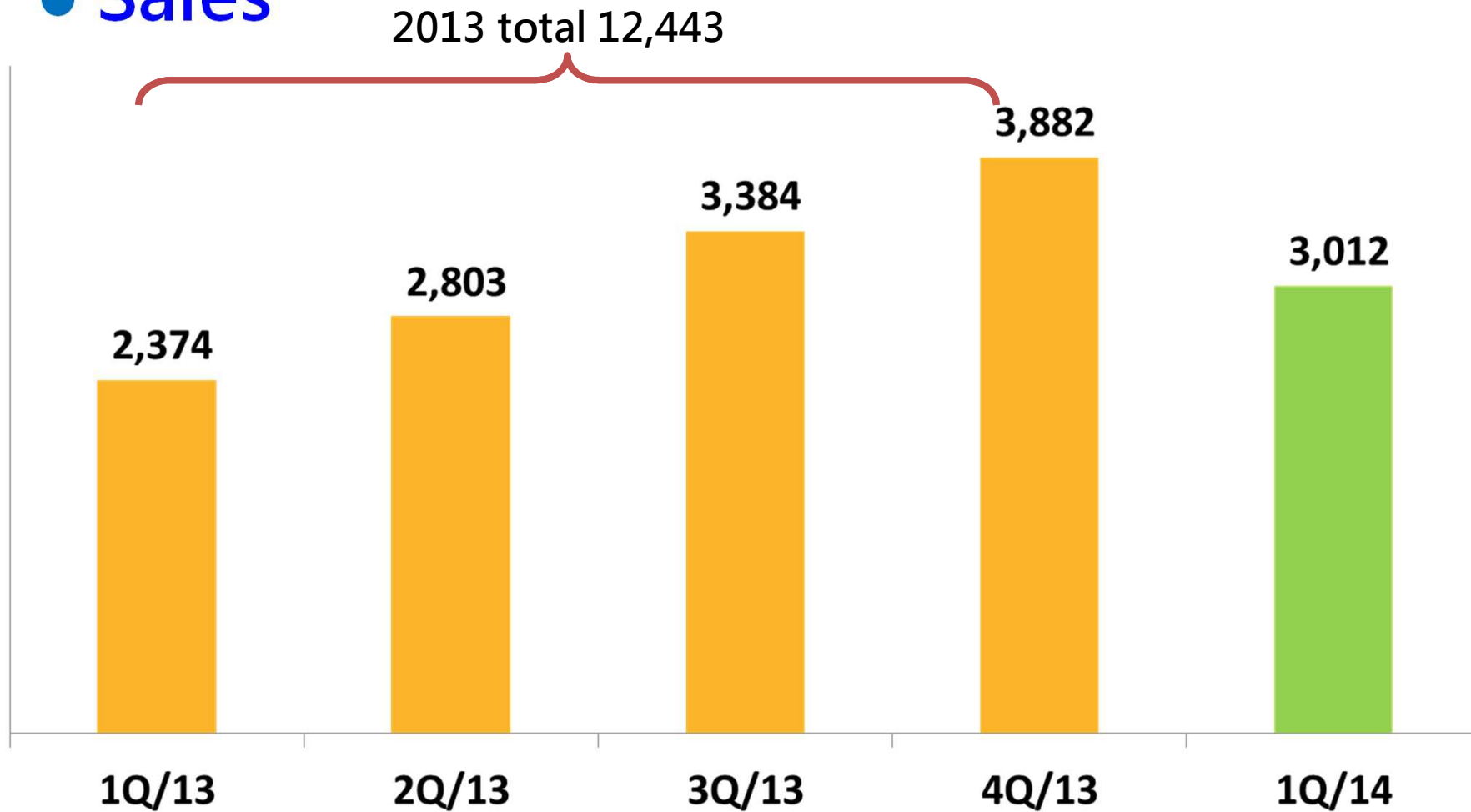
# Agenda

1. Management Performance
2. Honors and Awards
3. Q & A

# 1. Management Performance (1/12)

## ● Sales

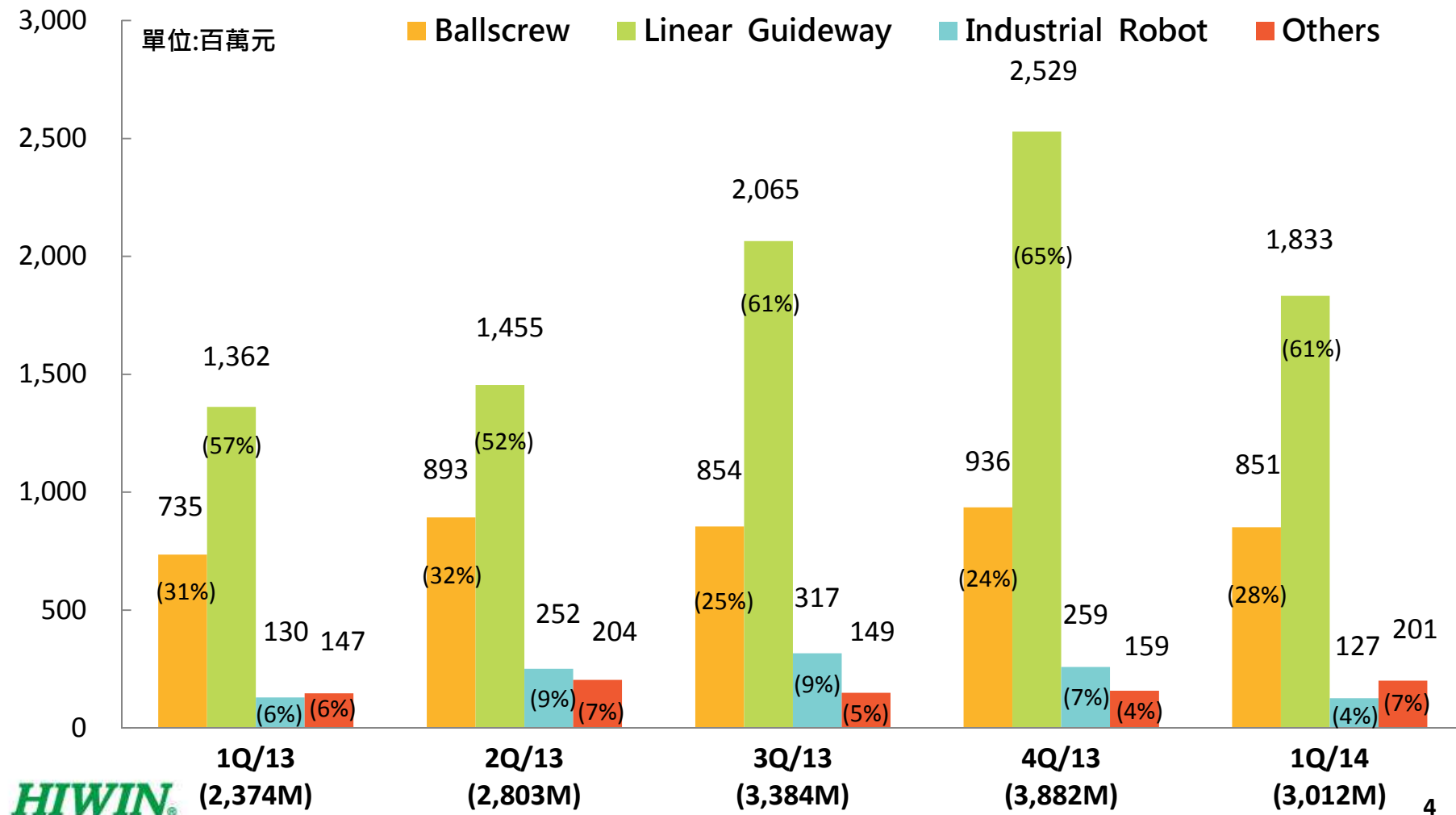
● Unit: NT \$ million



# 1. Management Performance (2/12)

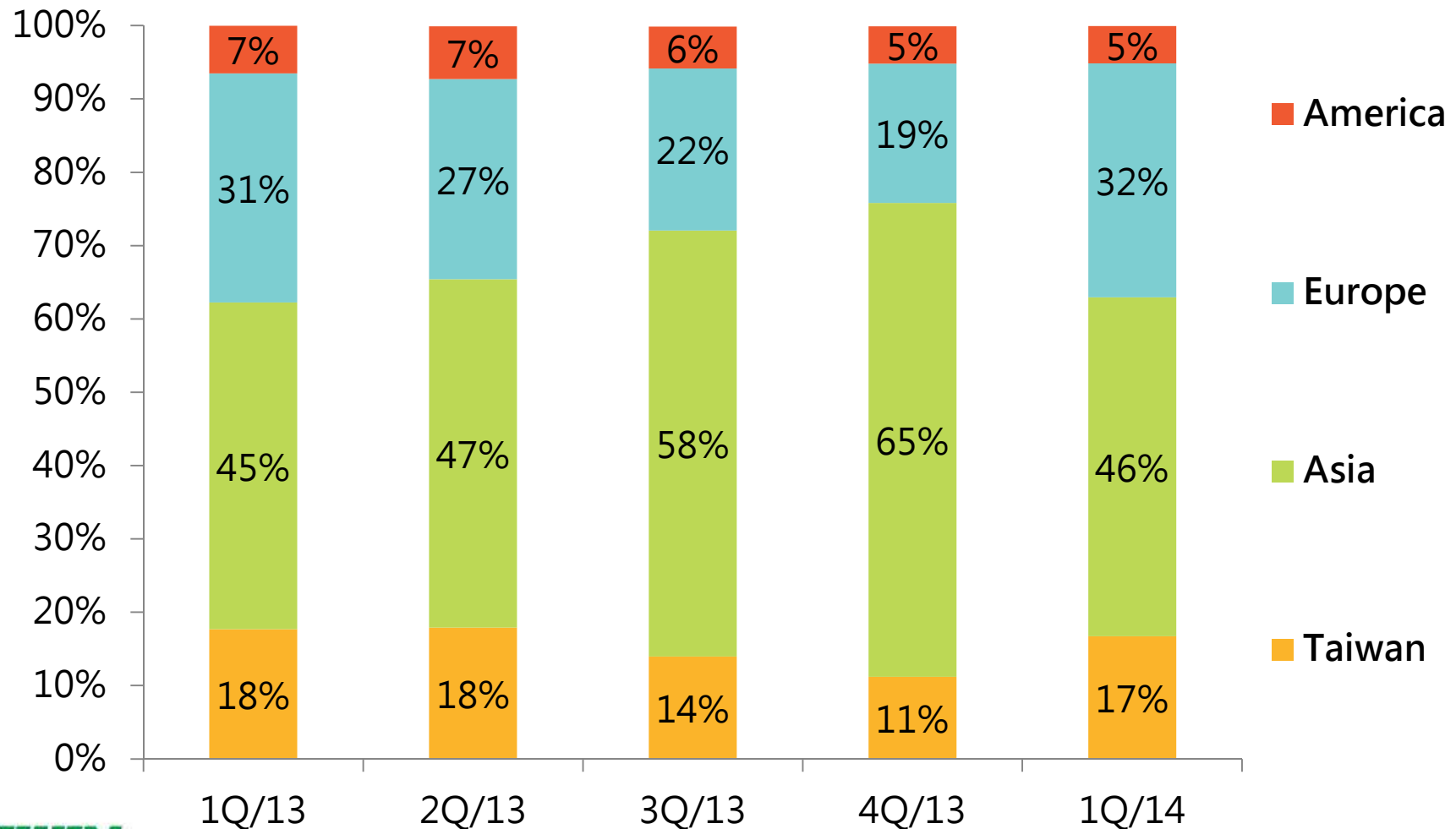
## Sales by products

Unit: NT \$ million



# 1. Management Performance (3/12)

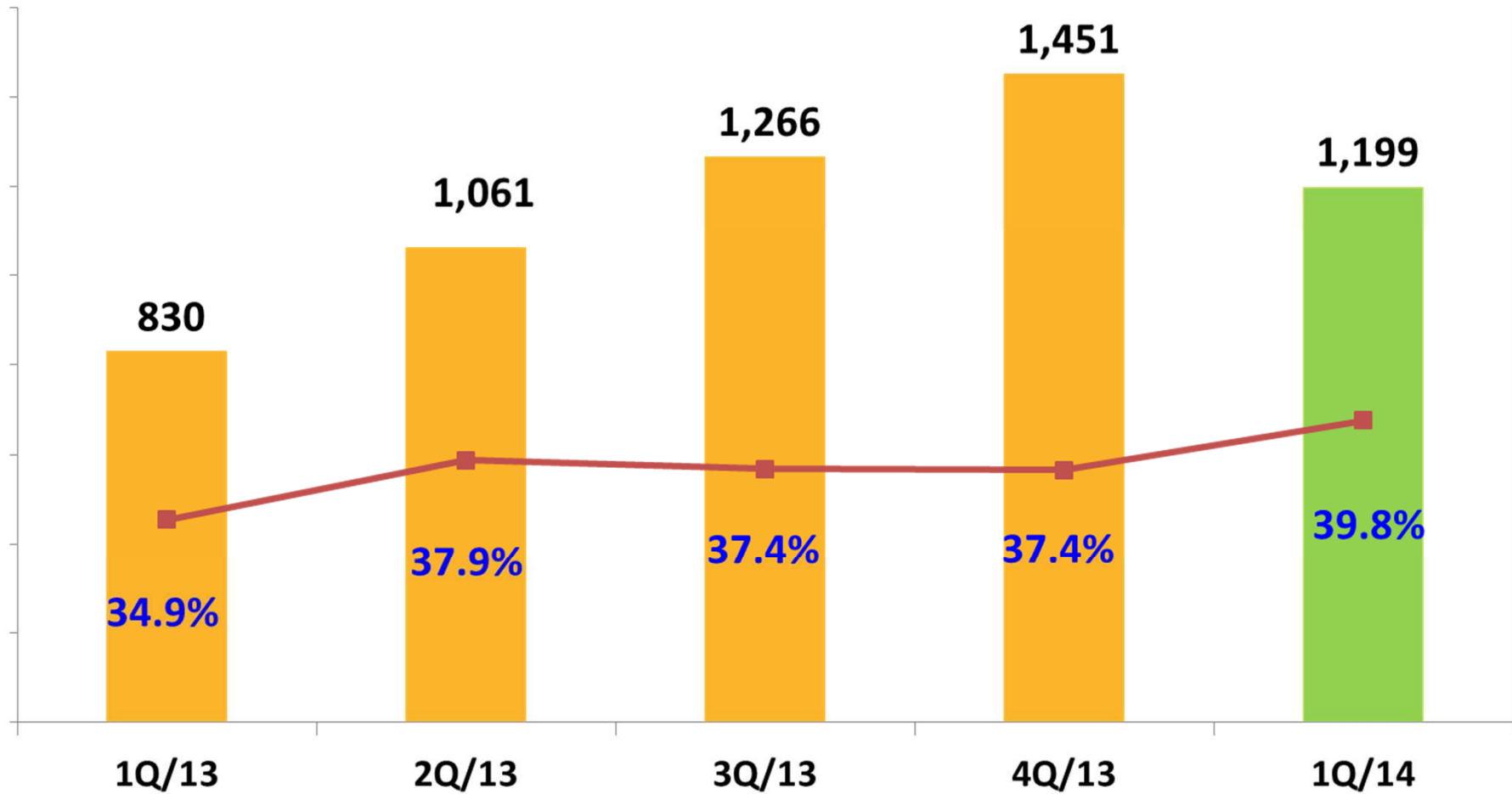
## ● Sales by regions



# 1. Management Performance (4/12)

## ● Gross profit

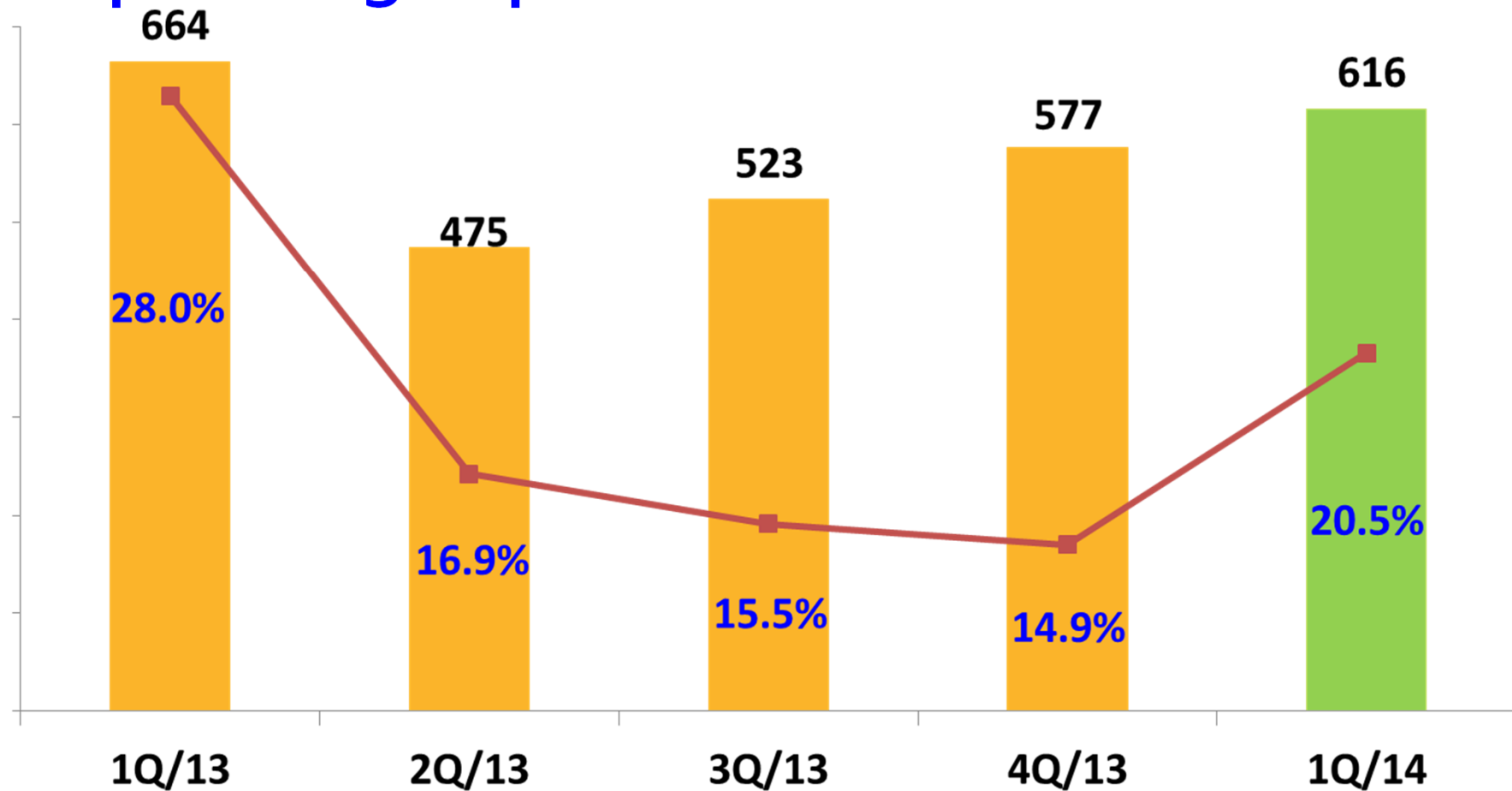
Unit: NT \$ million & % of sales



# 1. Management Performance (5/12)

## ● Operating expense

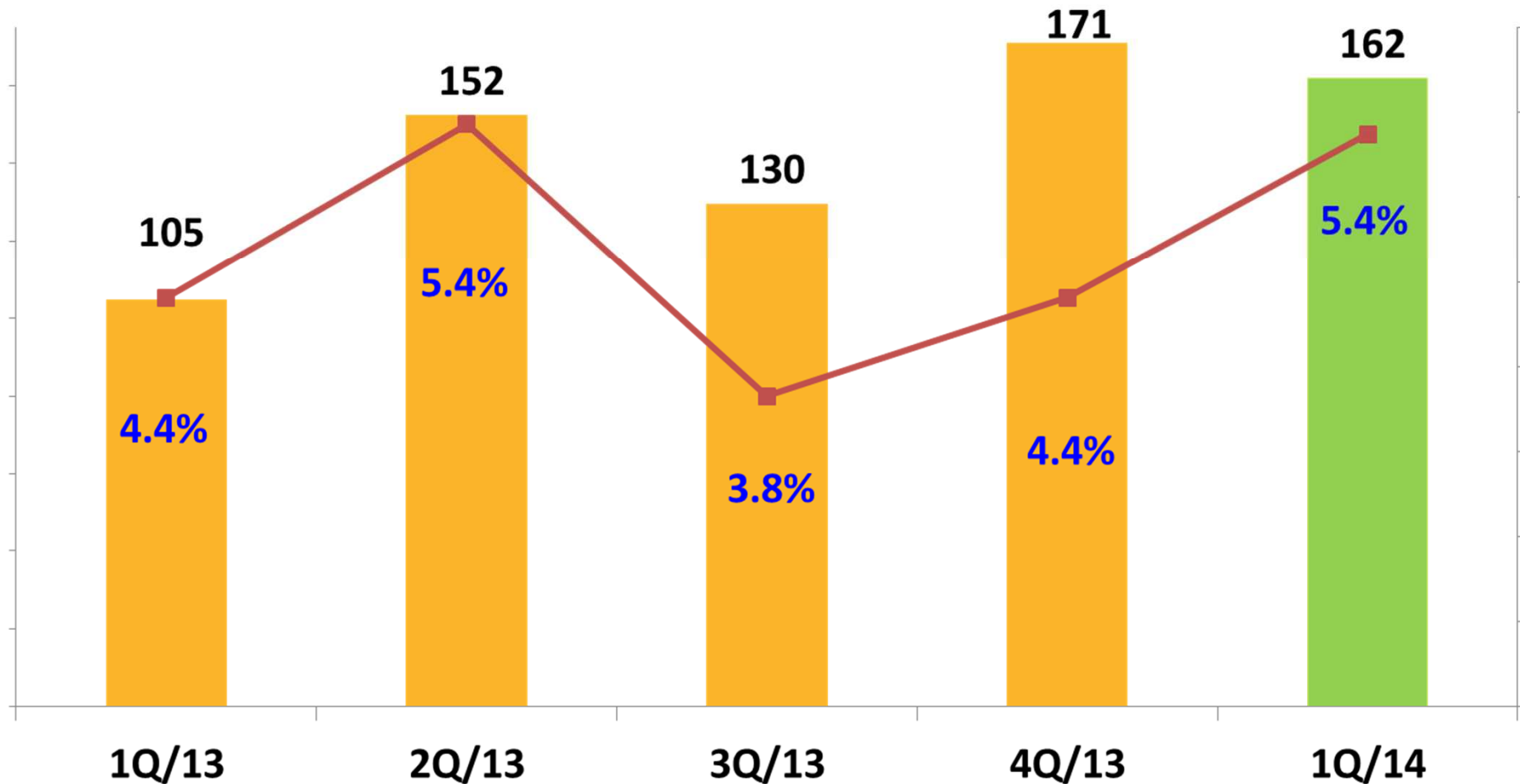
Unit: NT \$ million & % of sales



# 1. Management Performance (6/12)

- R & D expense

Unit: NT \$ million & % of sales

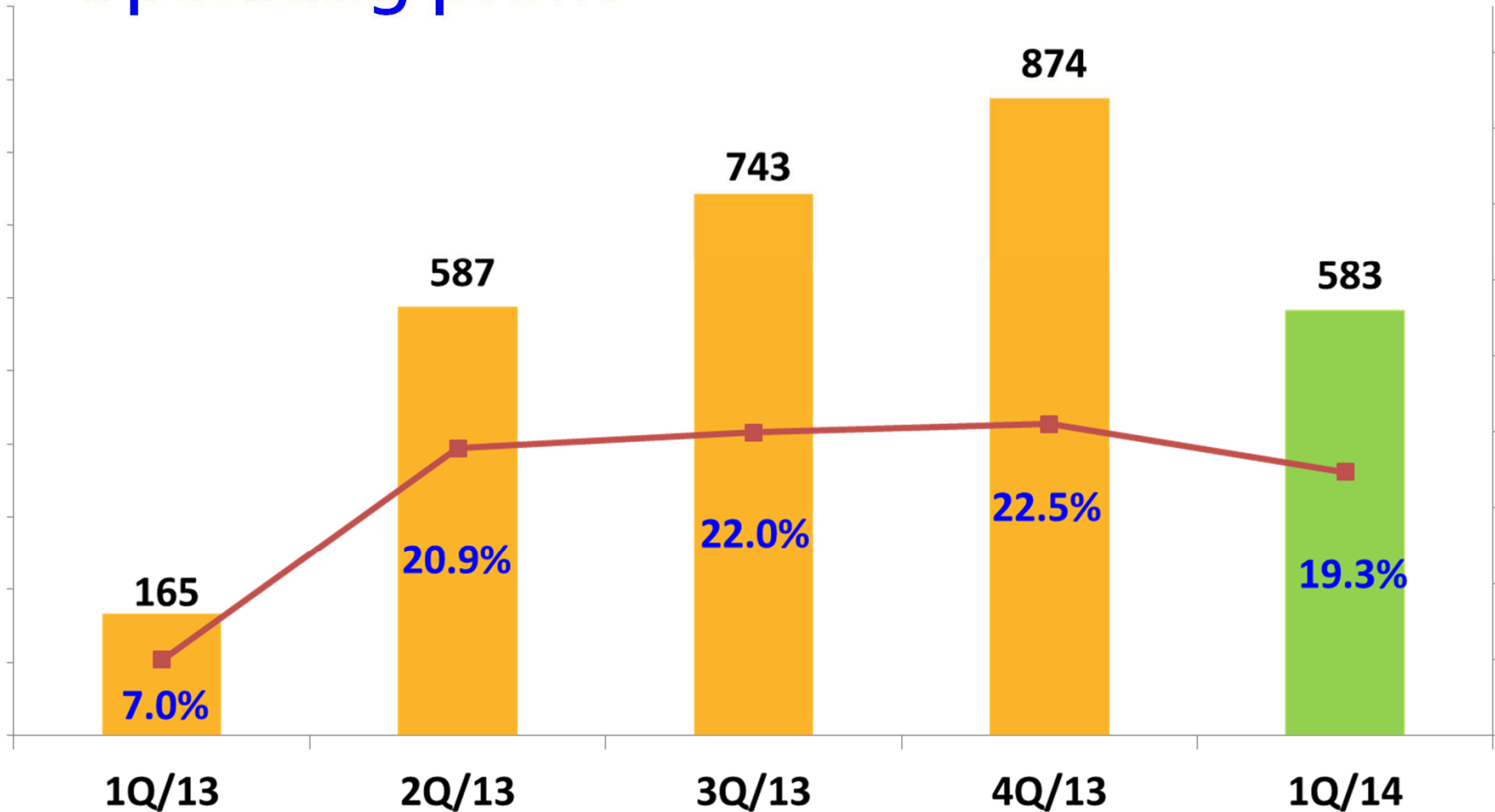




# 1. Management Performance (7/12)

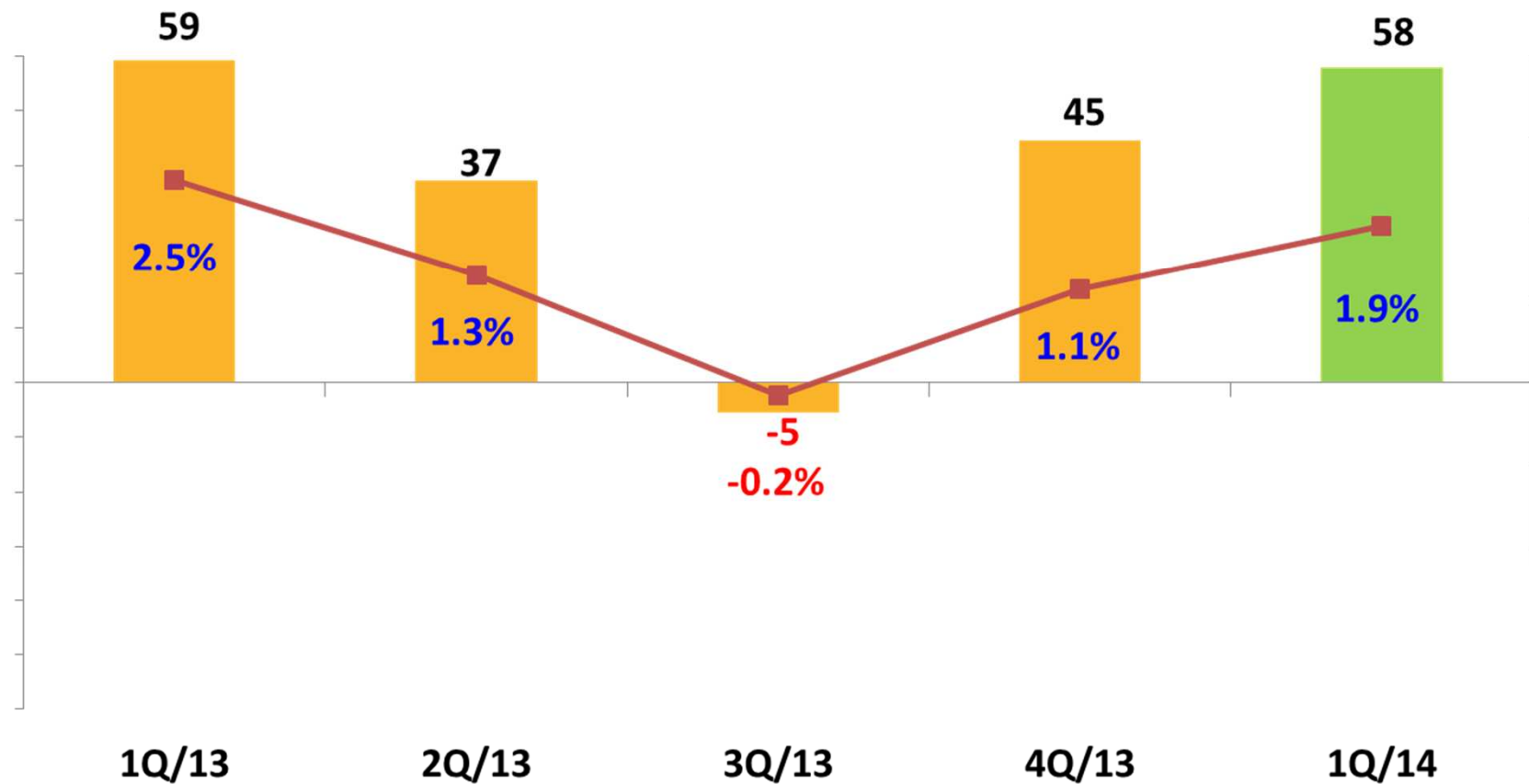
## ● Operating profit

Unit: NT \$ million & % of sales



# 1. Management Performance (8/12)

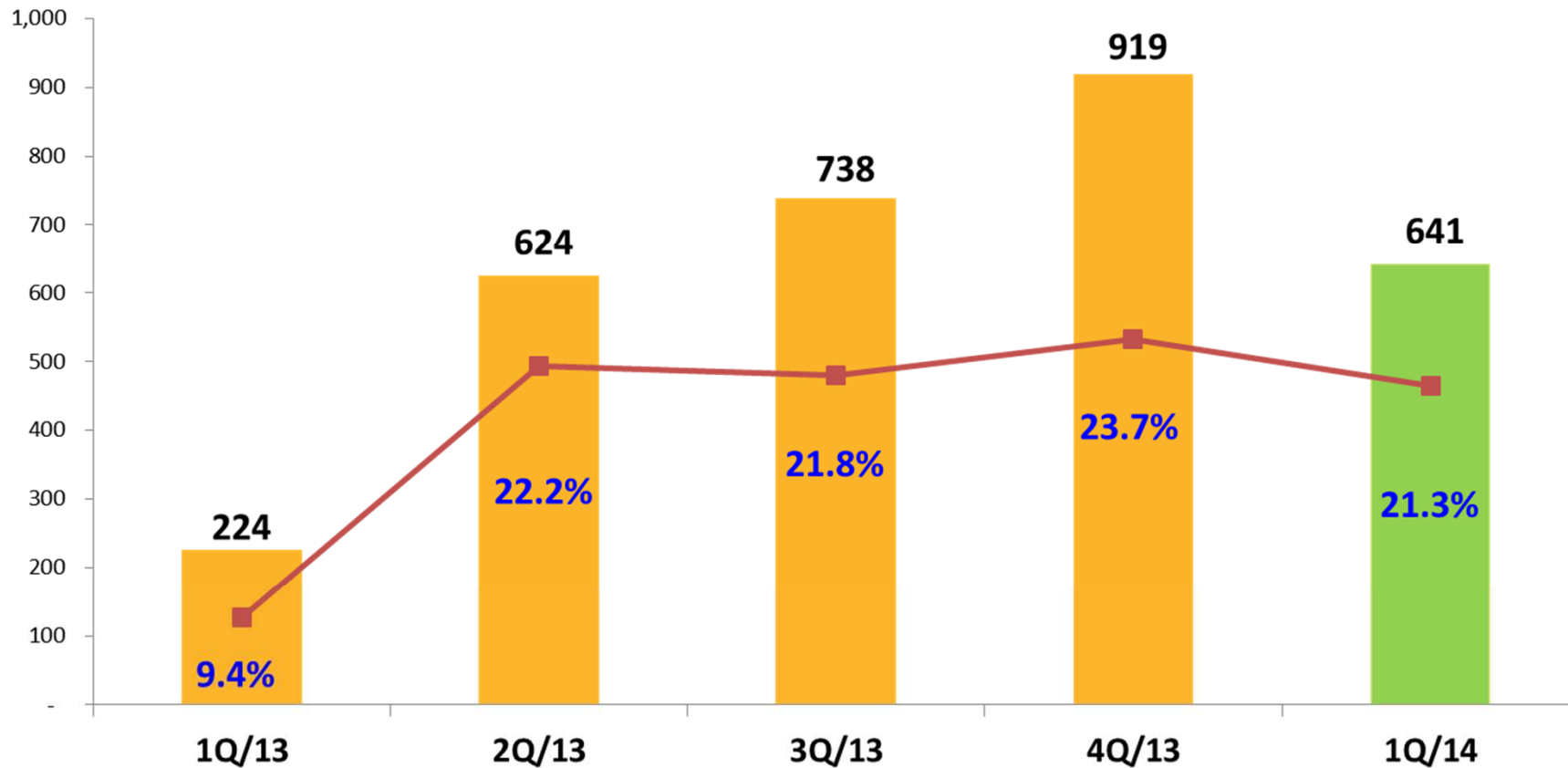
- **Non-operating gain (loss)** Unit: NT \$ million & % of sales



# 1. Management Performance (9/12)

## ● Net income before tax

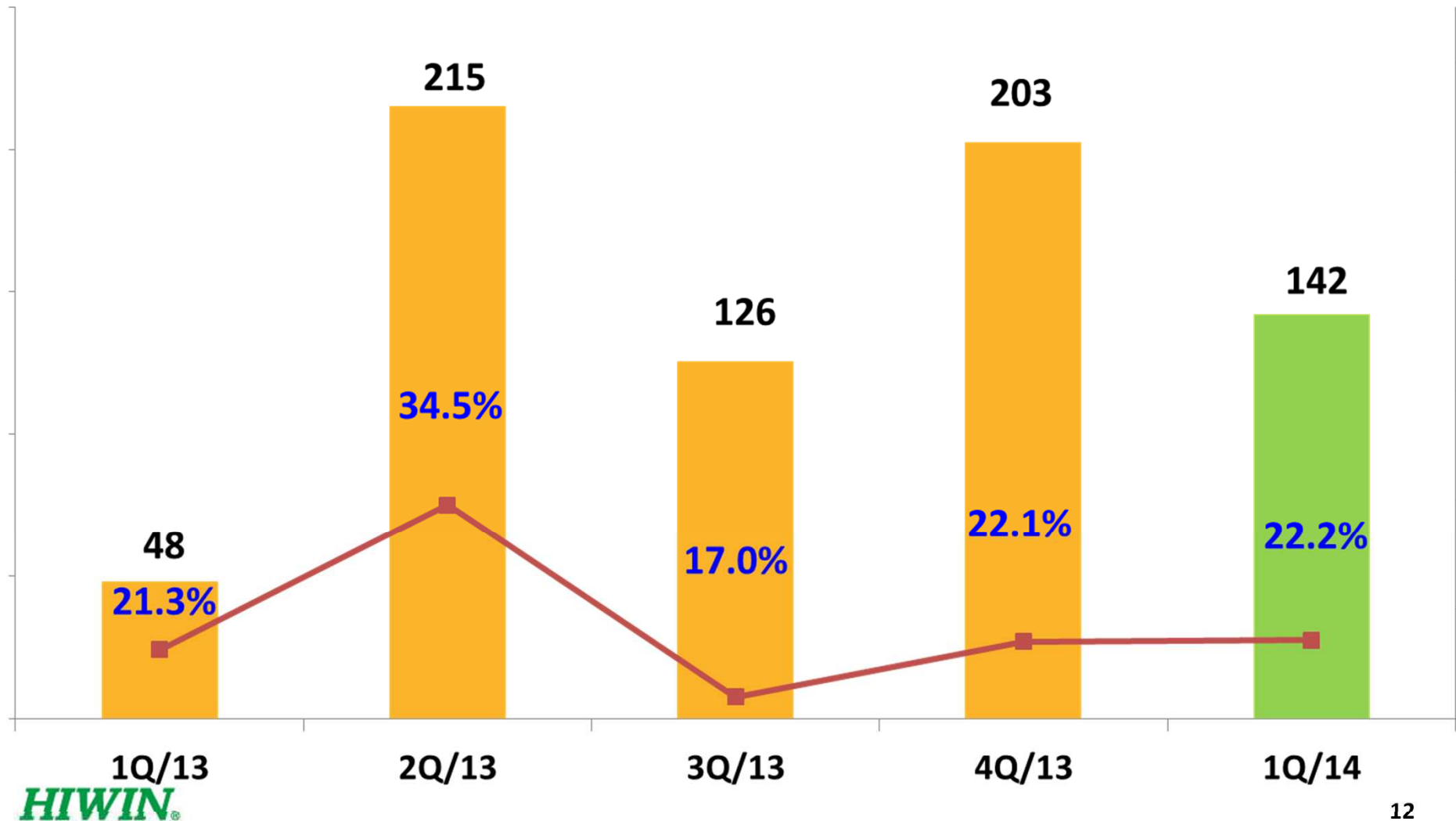
Unit: NT \$ million & % of sales



# 1. Management Performance (10/12)

## ● Tax & Effective tax rate

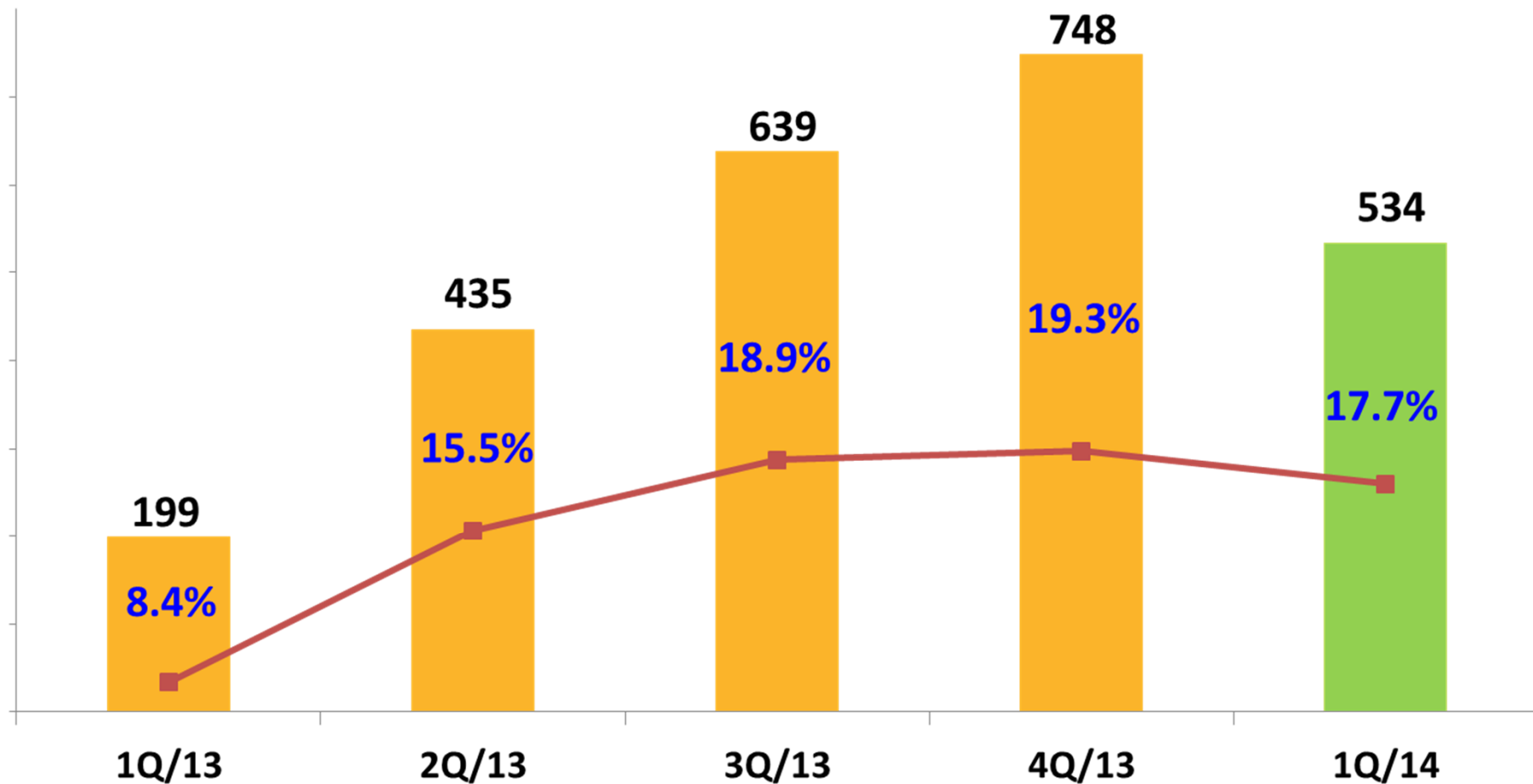
Unit: NT \$ million



# 1. Management Performance (11/12)

- Net income after tax

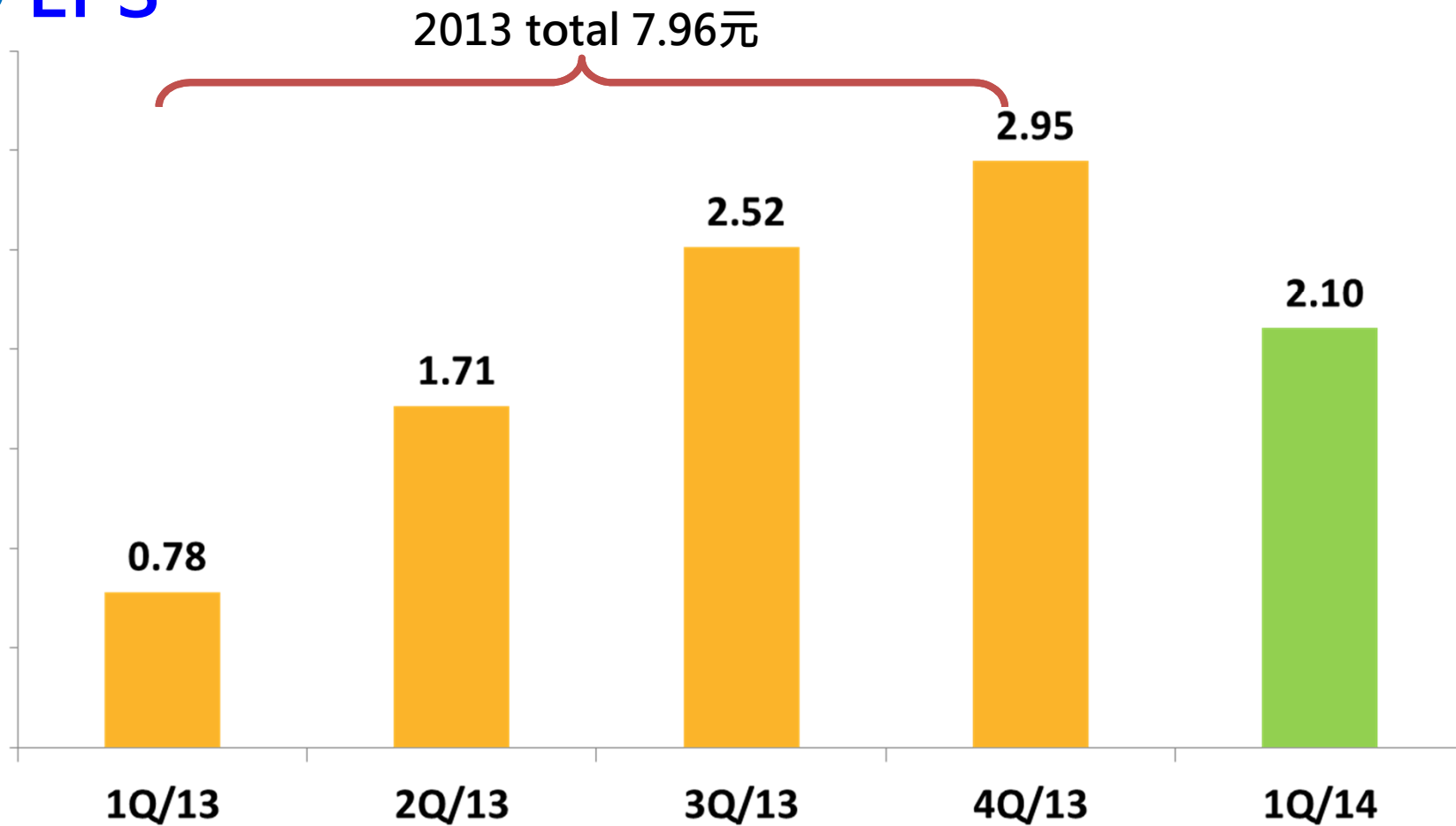
Unit: NT \$ million & % of sales



# 1. Management Performance (12/12)

## ● EPS

Unit: NT \$



## 2. Honors and Awards (1/3)

- HIWIN passed ISO 13485 Quality System Certification



## 2. Honors and Awards (2/3)

- The marketing authorization of Robotic Gait Training System has been obtained





## 2. Honors and Awards (3/3)

- Taiwan Excellence Gold Awards 2014 –  
Tangential External Recirculation Ballscrew Super T Series



# 3、Q&A

**HIWIN**<sup>®</sup>  
Motion Control and System Technology

**Thank You**

